## Juliet Kraly

Business Banking Relationship Manager

Dear Ms. Warakomski,

I am writing to express my keen interest in the Business Banking Relationship Manager position at JPMorgan Chase & Co. as listed on your company website. With a solid foundation of five years of experience at Wells Fargo & Company, I have honed my skills in fostering strong client relationships, understanding complex financial needs, and delivering tailored banking solutions that drive business growth and satisfaction.

My tenure at Wells Fargo has equipped me with the ability to manage and expand a diverse portfolio of business clients, from small businesses to mid-sized companies. I have a proven track record of not only meeting but exceeding performance goals through strategic planning and execution. My approach has always been client-centric, ensuring that I understand the unique challenges and opportunities each business faces, thereby providing them with the financial tools and advice necessary to thrive.

I am particularly drawn to the opportunity at JPMorgan Chase & Co. because of your company's reputation for excellence in business banking and your commitment to empowering businesses to reach their full potential. I am excited about the prospect of bringing my expertise in credit analysis, risk management, and market trend analysis to your esteemed institution. I am confident that my proactive approach to business development and my dedication to fostering strong, lasting client relationships will be a great fit for your team and contribute to the continued success of JPMorgan Chase & Co.

Thank you for considering my application. I am looking forward to the opportunity to discuss how my experience and skills align with the needs of your business clients and how I can be a valuable asset to your team.

Warm regards,

Juliet Kraly

To

JPMorgan Chase & Co. Nilka Warakomski

From

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