

# Angeles Stefanidis

Outside Sales Representative

Dear Iniyah Gibbens,

I am writing to express my interest in the Outside Sales Representative position at Salesforce, as advertised. With a solid background in technology sales and a proven track record of success at Oracle, I am excited about the opportunity to bring my expertise to your esteemed company. Over the past five years, I have honed my skills in building strong customer relationships, understanding client needs, and delivering tailored solutions that drive growth and satisfaction.

At Oracle, I was tasked with managing and expanding our client base in a highly competitive market. My approach has always been to deeply understand the unique challenges and opportunities our clients face and to position our products as pivotal tools for their success. This customer-centric focus, coupled with my dedication to staying abreast of the latest industry trends, has allowed me to consistently exceed sales targets and foster long-term partnerships. I am particularly proud of a key project where I spearheaded a strategic initiative that resulted in a 30% increase in customer retention and a significant boost in upselling opportunities.

I am drawn to Salesforce not only because of its reputation as a leader in CRM solutions but also because of the company's commitment to innovation and customer success. I am eager to contribute to a team that values forward-thinking and a relentless pursuit to exceed client expectations. I am confident that my proactive approach, combined with my extensive sales experience and understanding of the tech industry, will make a significant impact on your sales objectives.

Thank you for considering my application. I am looking forward to the possibility of discussing how my sales expertise and passion for technology can contribute to the continued success and growth of Salesforce.

Warm regards,

Angeles Stefanidis

**To**

Salesforce  
Iniyah Gibbens

**From**

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