

Tomasita Olloqui

Proposal Specialist

Dear Marquetta Gordish,

I am writing to express my interest in the Proposal Specialist position at Deloitte. With a solid foundation of five years in proposal development and management at KPMG, I am excited about the opportunity to bring my expertise and commitment to excellence to your esteemed team.

During my tenure at KPMG, I honed my skills in crafting compelling proposals that effectively communicate the value and strategic vision of our services to clients. My role involved close collaboration with cross-functional teams to gather insights and data, ensuring that each proposal was not only tailored to the client's needs but also showcased our competitive edge. I am particularly proud of my track record in improving the success rates of our proposals, a testament to my meticulous approach to understanding client requirements and aligning them with our business offerings.

I have always been passionate about the strategic aspect of proposal development—analyzing market trends, understanding the competitive landscape, and positioning our firm as the partner of choice. My commitment to continuous improvement led me to implement innovative processes at KPMG that streamlined proposal development and reduced turnaround times without compromising on quality.

What excites me about the opportunity at Deloitte is the prospect of bringing my experience to an organization renowned for its global reach and commitment to professional excellence. I am keen to contribute to Deloitte's reputation for delivering high-quality, winning proposals and to work alongside a team that values innovation and strategic thinking.

I am confident that my background, combined with my dedication to fostering strong client relationships and my ability to thrive in fast-paced environments, makes me an ideal candidate for the Proposal Specialist role. I am eager to discuss how my experience and skills align with the needs of Deloitte, and I look forward to the possibility of contributing to your team's success.

Thank you for considering my application. I am looking forward to the opportunity to further discuss how I can be a valuable asset to Deloitte.

Warm regards,

Tomasita Olloqui

To

Deloitte
Marquetta Gordish

From

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