

# Ralisha Quest

Real Estate Manager

Dear Temperance Ouchida,

I am writing to express my interest in the Real Estate Manager position at CBRE Group, Inc. With five years of experience in the real estate industry, primarily at Jones Lang LaSalle Incorporated (JLL), I have honed my skills in property management, tenant relations, and strategic planning. My tenure at JLL provided me with a robust platform to develop a comprehensive understanding of the real estate market, and I am excited about the opportunity to bring this expertise to the CBRE team.

During my time at JLL, I successfully managed a diverse portfolio of properties, consistently achieving high levels of tenant satisfaction and retention. My proactive approach to property maintenance and my ability to anticipate and meet tenants' needs resulted in a significant reduction in operating costs while enhancing the value of the assets under my management. I take pride in my capability to negotiate leases that are beneficial for all parties involved and in my track record of developing and implementing strategies that drive occupancy rates and revenue growth.

Furthermore, my hands-on experience with budget management and financial reporting has equipped me with the analytical skills necessary to make informed decisions that align with the company's financial objectives. I have effectively collaborated with cross-functional teams to achieve common goals and have always been committed to fostering a culture of excellence and continuous improvement within my team.

I am particularly drawn to the opportunity at CBRE Group, Inc. because of your company's reputation for innovation and leadership in the global real estate market. I am eager to contribute to your team with my passion for real estate and my commitment to delivering exceptional service to clients. I am confident that my background, combined with my enthusiasm for the industry, will make me a valuable asset to your organization.

Thank you for considering my application. I am looking forward to the possibility of discussing how my experience and skills will be beneficial to CBRE Group, Inc. in further detail.

Warm regards,

Ralisha Quest

**To**

CBRE Group, Inc.  
Temperance Ouchida

**From**

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