Briteny Yarnal Wholesale Account Executive

Dear Sharonda Shottenkirk,

I am writing to express my interest in the Wholesale Account Executive position at Sysco Corporation. With a solid background in wholesale account management and a proven track record at McKesson Corporation, I am confident in my ability to contribute effectively to your team and help drive the success of Sysco Corporation.

Over the past five years at McKesson, I have honed my skills in client acquisition, account development, and sales strategy execution. I have successfully managed a diverse portfolio of wholesale accounts, consistently meeting and often exceeding sales targets. My approach has always been client-centric, focusing on understanding the unique needs of each customer and delivering tailored solutions that enhance their business operations.

My role required a strong ability to negotiate contracts, an in-depth understanding of supply chain logistics, and the capability to work seamlessly with cross-functional teams to ensure the delivery of exceptional service. I am particularly proud of leading a project that streamlined the order fulfillment process, which resulted in a 15% increase in customer satisfaction scores and a significant reduction in order-to-delivery times.

I am eager to bring my expertise in wholesale account management to Sysco Corporation, where I believe I can be a valuable asset in achieving your sales objectives and expanding your market share. My experience aligns well with the responsibilities outlined for the Wholesale Account Executive role, and I am excited about the opportunity to leverage my knowledge and skills to contribute to your esteemed company.

Thank you for considering my application. I am looking forward to the opportunity to discuss how my experience and vision can align with the goals of Sysco Corporation. I am eager to contribute to your team and am committed to fostering strong client relationships and driving business growth for Sysco.

Warm regards,

Briteny Yarnal

То

Sysco Corporation Sharonda Shottenkirk

From

Briteny Yarnal Elizabeth, NJ (200) 390-0263 <u>briteny.yarnal@gmail.com</u>