

Deloyce Avigliano

Accounts Receivable Manager

Details

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Profile

Results-driven Accounts Receivable Manager with 5 years of experience in managing credit control, collections, and billing operations. Adept at streamlining processes and implementing effective policies to maximize cash flow, reduce outstanding receivables, and improve overall financial performance. Proven ability to lead and develop high-performing teams while fostering a positive work environment. Proficient in various accounting software and tools, with a strong commitment to delivering accurate and timely financial reporting.

Employment History

Accounts Receivable Manager at Wyoming Financial Services, WY

Feb 2023 - Present

- Successfully reduced outstanding accounts receivable by 45% over a two-year period, resulting in an improved cash flow of \$1.5 million for Wyoming Financial Services, WY.
- Implemented a new credit approval process, which reduced the number of delinquent accounts by 35% and increased on-time payments by 25% within the first year of implementation.
- Streamlined the invoicing process, improving efficiency by 30% and reducing invoice errors by 20%, leading to more timely customer payments and increased customer satisfaction.
- Successfully negotiated payment plans with high-risk clients, resulting in the recovery of over \$500,000 in overdue payments and reducing bad debt expenses by 15% for the company.

Accounts Receivable Supervisor at Laramie County Accounts Receivable Management, WY

Sep 2018 - Dec 2022

- Successfully reduced the average days sales outstanding (DSO) from 45 days to 30 days within a year, increasing cash flow and improving overall financial stability for Laramie County Accounts Receivable Management, WY.
 - Implemented a new automated invoicing system that increased invoice accuracy by 98% and reduced manual processing time by 60%, leading to improved efficiency and customer satisfaction.
 - Recovered \$1.5 million in overdue payments through diligent follow-up and negotiation with clients, contributing to a 25% increase in annual revenue for the company.
 - Developed and executed a comprehensive training program for new hires, resulting in a 50% reduction in onboarding time and a 20% increase in team productivity.
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