

Connie Fiorina

Technical Recruiter

Profile

As a Technical Recruiter with over 1 year experience, I have demonstrated success in the full cycle of recruitment, from sourcing to onboarding. My experience includes utilizing recruitment tools, such as job boards, social media and networking sites, to source qualified candidates. Additionally, I have established strong relationships with hiring managers to ensure alignment between their needs and the desired skills of the candidate. My ability to manage multiple assignments simultaneously has allowed me to successfully close positions in a timely manner. My expertise in the recruitment process has given me the opportunity to work with a diverse range of clients and industries.

Employment History

Senior Technical Recruiter at Hudson View Network, NJ

Jan 2023 - Present

- Exceeded quarterly hiring goals by 20% - During my tenure at Hudson View Network, NJ, I was responsible for sourcing and recruiting top technical talent for the company. Through effective strategies such as leveraging social media and networking, I was able to exceed the quarterly hiring goals by 20%, leading to an increase in productivity and efficiency.
- Developed an efficient recruitment process - To ensure that we could hire talented candidates quickly and efficiently, I developed a streamlined recruitment process that included a detailed job description, efficient interviewing techniques, and a comprehensive background check. This process enabled us to reduce time to fill positions from an average of 4 weeks to just 2 weeks.
- Reduced cost per hire by 50% - By proactively searching for potential candidates and negotiating competitive salaries, I was able to reduce the cost per hire by 50%. This significant reduction in cost helped the company save significant amounts of money while still maintaining a high quality of hire.

Technical Recruiter at The Execu|Search Group, NJ

Aug 2022 - Nov 2022

- Streamlined recruitment process for the New Jersey office of The Execu|Search Group, resulting in a 50% decrease in time-to-fill for new positions.
- Developed a successful candidate referral program which generated over 200 qualified referrals in the first 6 months.
- Established a strong network of industry contacts and sources, leading to 78 placements within the first year.

Certificates

Certified Technical Recruiter (CTR)

Mar 2021

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☎ (861) 808-9997

📍 Trenton, NJ

Education

Bachelor of Science in Human Resources Management at Rutgers University, New Brunswick, NJ

Sep 2017 - May 2022

Relevant Coursework: Human Resources Law, Employee Relations, Recruitment and Selection, Human Resource Planning, Compensation and Benefits Management.

Links

[linkedin.com/in/conniefiorina](https://www.linkedin.com/in/conniefiorina)

Skills

Sourcing

Screening

Interviewing

Negotiating

Networking

Relationship building

Market research

Languages

English

Hindi

Hobbies