

Swanzetta Beadnell

Associate Buyer

Profile

Results-driven Associate Buyer with 2 years of experience in purchasing, inventory management, and vendor negotiations. Demonstrated ability to analyze market trends, manage budgets, and optimize product assortments. Proven track record of strengthening supplier relationships and streamlining processes to improve operational efficiency. Adept at collaborating with cross-functional teams to achieve company objectives and deliver exceptional customer service.

Employment History

Associate Buyer at Walmart, AL

May 2023 - Present

- Successfully negotiated a 15% cost reduction with key suppliers, resulting in an annual savings of \$2 million for Walmart, AL.
- Implemented a data-driven inventory management system that increased overall efficiency by 25% and reduced stockouts by 40%, leading to a 5% increase in sales within the first year.
- Developed and executed a promotional strategy for seasonal merchandise, generating a 30% increase in sales and contributing to a 10% overall growth in the department's revenue.

Assistant Buyer at Target, AL

Aug 2021 - Apr 2023

- Negotiated a 12% discount on bulk purchases with key suppliers, resulting in an annual cost savings of \$150,000 for Target, AL.
- Successfully managed a \$2 million inventory, maintaining optimal stock levels and reducing overstock by 25% in one year.
- Implemented a new vendor analysis system, leading to a 10% improvement in supplier performance and a 5% increase in overall product quality.
- Spearheaded a cross-functional team project to streamline the procurement process, reducing order lead time by 20% and increasing efficiency within the department.

Education

Associate of Arts in Business Administration at Shelton State Community College, Tuscaloosa, AL

Aug 2017 - May 2021

Relevant Coursework: Business Management, Marketing, Financial Accounting, Business Communication, Economics, Human Resource Management, Business Law, and Operations Management.

Certificates

Certified Professional in Supply Management (CPSM)

Feb 2022

Certified Purchasing Manager (CPM)

Details

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Links

[linkedin.com/in/swanzettabeadnell](https://www.linkedin.com/in/swanzettabeadnell)

Skills

Negotiation

Forecasting

SAP proficiency

Data analysis

Supplier management

Inventory control

Microsoft Excel

Languages

English

Bengali

Hobbies

Collecting vintage fashion items

Gardening and cultivating plants

Attending art galleries and exhibitions