

Darien Corrow

Automotive Manager

Profile

Results-driven Automotive Manager with 5 years of experience in effectively leading and managing automotive dealership operations. Adept at optimizing sales, service, and financial performance while maintaining strong relationships with customers, vendors, and staff. Proven track record in streamlining processes, developing team members, and delivering exceptional customer experiences. Demonstrated ability to achieve business goals and contribute to overall organizational success.

Employment History

Automotive Manager at General Motors, OH

Apr 2023 - Present

- Managed a team of 20 engineers, leading to a 15% increase in overall efficiency and a reduction in project completion time by 10%.
- Oversaw the successful launch of two new vehicle models, contributing to a 25% increase in sales for the division and a 10% increase in market share.
- Implemented a new inventory management system that reduced excess stock by 30% and saved the company \$2 million in holding costs.
- Initiated and led a cross-functional team that identified and addressed quality issues, resulting in a 50% reduction in warranty claims and a savings of \$5 million annually.

Assistant Automotive Manager at Ford Motor Company, OH

Sep 2018 - Feb 2023

- Implemented a streamlined inventory management system which increased efficiency by 25% and reduced overhead costs by 15%, saving the company \$200,000 annually.
- Successfully managed a team of 20 technicians, improving overall productivity by 30% and reducing average repair times by 10%.
- Oversaw the launch of a new vehicle model, resulting in a 20% increase in sales and generating \$1.5 million in revenue within the first six months.
- Developed and executed a comprehensive training program for new hires, reducing onboarding time by 50% and increasing employee retention by 35%.

Education

Bachelor of Science in Automotive Management at Ohio Technical College, Cleveland, OH

Aug 2014 - May 2018

Relevant Coursework: Automotive Operations, Automotive Marketing, Automotive Sales, Automotive Finance, Automotive Industry Analysis, Automotive Technical Systems, Automotive Human Resources, Automotive Service Management, Automotive Manufacturing Management, Automotive Logistics, and Automotive Management Capstone project.

Details

darien.corrow@gmail.com

(100) 452-5671

123 Maple Street, Columbus, OH 43201

Links

[linkedin.com/in/dariencorrow](https://www.linkedin.com/in/dariencorrow)

Skills

Inventory management

Customer relations

Sales forecasting

Team leadership

Warranty administration

Automotive software (e.g., Reynolds & Reynolds)

Financial analysis

Languages

English

Spanish

Hobbies

Restoring classic cars

Attending car shows and races

Reading and researching about automotive technology advancements