

MANIKA FULCOMER

Business Architect

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123 Elm Street, Buffalo, NY 14201



PROFILE

Business Architect with 5 years of experience in designing and implementing strategic business solutions to optimize organizational processes and drive growth. Adept at translating business requirements into actionable plans, leveraging data-driven insights, and fostering cross-functional collaboration. Demonstrated success in streamlining operations, reducing costs, and enhancing customer experiences. Committed to continuous improvement and innovation in fast-paced, competitive environments.

LINKS

[linkedin.com/in/manikafulcomer](https://www.linkedin.com/in/manikafulcomer)

SKILLS

Data Modeling

Process Mapping

Enterprise Architecture

TOGAF Framework

BPMN Notation

ITIL Methodology

Salesforce CRM

LANGUAGES

English

Japanese

HOBBIES

EMPLOYMENT HISTORY

Business Architect at Deloitte, NY

Apr 2023 - Present

- Led the successful implementation of a digital transformation project for a Fortune 500 client, resulting in a 25% increase in operational efficiency and a 15% reduction in costs within the first year.
- Managed a team of 10 consultants to design and execute a business process re-engineering strategy for a major financial institution, achieving a 30% improvement in customer satisfaction and a 20% reduction in processing time.
- Developed a comprehensive data analytics strategy for a retail client, leading to a 12% increase in sales and a 10% improvement in inventory management efficiency over 18 months.
- Facilitated the merger of two large healthcare organizations, effectively integrating their IT systems and business processes, leading to a 20% increase in market share and an estimated \$50 million in annual cost savings.

Associate Business Architect at IBM, NY

Aug 2018 - Mar 2023

- Led the development and implementation of a new business process framework for a major client, resulting in a 25% reduction in operational inefficiencies and saving the client over \$2 million annually.
- Managed a cross-functional team of 10 members to successfully deliver a large-scale digital transformation project for a Fortune 500 company, leading to a 30% increase in their overall productivity and generating an additional revenue of \$5 million within the first year of implementation.
- Collaborated with senior stakeholders to create a comprehensive data-driven strategy for a leading financial institution, leading to a 15% improvement in customer satisfaction rates and a 20% reduction in customer churn.

EDUCATION

Master of Business Administration in Business Architecture at Columbia Business School, New York, NY

Aug 2013 - May 2018

Relevant Coursework: Strategic Management, Business Process Modeling & Analysis, Enterprise Architecture, Financial Decision-making, Innovation & Design Thinking, Project Management, IT Governance, Risk Management, Operations Management, and Business Transformation.

CERTIFICATES