

RAMONA CHAMPEAU

Business Management Consultant

ramona.champeau@gmail.com

(465) 879-7099

123 Frostbite Lane, Anchorage, AK 99501



PROFILE

Results-driven Business Management Consultant with 2 years of experience specializing in process improvements, operational efficiency, and change management. Proven track record in delivering innovative solutions, streamlining business operations, and driving organizational growth. Adept at collaborating with cross-functional teams and implementing strategic initiatives to achieve organizational objectives. Demonstrated ability to analyze complex data, identify trends and provide actionable insights for informed decision-making. Committed to fostering a culture of continuous improvement and delivering exceptional value to clients.

LINKS

[linkedin.com/in/ramonachampeau](https://www.linkedin.com/in/ramonachampeau)

SKILLS

Salesforce

Tableau

QuickBooks

Asana

HubSpot

Trello

Slack

LANGUAGES

English

Spanish

EMPLOYMENT HISTORY

● Senior Business Management Consultant at Northern Compass Group, AK

May 2023 - Present

- Successfully implemented a company-wide operational efficiency program at Northern Compass Group, AK, resulting in a 20% reduction in operating costs and a 15% increase in overall productivity within the first year.
- Developed and executed a strategic growth plan for a key client, leading to a 30% increase in revenue and a 25% expansion in their market share over two years.
- Led a cross-functional team of experts to deliver a comprehensive business process re-engineering project for a major client, streamlining their operations and achieving a 35% decrease in process cycle time and a 10% improvement in customer satisfaction ratings.
- Mentored and trained over 50 junior consultants in business management methodologies and best practices, contributing to a 90% retention rate and a 60% increase in promotion rates within the organization.

● Associate Business Management Consultant at McKinley Management Group, AK

Jul 2021 - Mar 2023

- Led a team to streamline operational processes for a major client, resulting in a 25% reduction in overhead costs and a 15% increase in overall efficiency within six months.
- Conducted comprehensive market research and analysis for a small business client, identifying key growth opportunities that led to a 35% increase in revenue over a one-year period.
- Successfully managed the implementation of a new CRM system for a large organization, leading to a 20% improvement in customer satisfaction rates and a 10% increase in sales conversions within the first three months of use.

EDUCATION

Master of Business Administration in Management Consulting at University of Alaska Anchorage, AK

Aug 2017 - May 2021

Relevant Coursework: Strategic Management, Organizational Behavior, Business Analytics, Financial Management, Marketing Strategy, Operations Management, Human Resource Management, Corporate Finance, Project Management, and Change Management.

CERTIFICATES