Meuy Whysong

Business Specialist



(198) 057-1623

1234 Silver Lane, Las Vegas, NV 89101

EDUCATION

Master of Business Administration (MBA) at University of Nevada, Las Vegas, NV

Sep 2017 - May 2021

Relevant Coursework: Financial Management, Strategic Marketing, Operations Management, Business Analytics, Organizational Behavior, Leadership Development, Managerial Economics, and Business Strategy.

LINKS

linkedin.com/in/meuywhysong

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Salesforce

Tableau

QuickBooks

Marketo

SQL

Asana

HubSpot

LANGUAGES

English

Spanish

HOBBIES

Investing and trading in the stock market

PROFILE

Results-driven Business Specialist with 2 years of experience in driving organizational growth and efficiency. Adept at analyzing business processes, identifying areas for improvement, and implementing strategic solutions. Demonstrated success in project management, relationship building, and problem-solving. Committed to optimizing operations and delivering exceptional value to clients and stakeholders.

EMPLOYMENT HISTORY

Business Specialist at Zirtual, NV

May 2023 - Present

- Successfully increased client retention rate by 35% within one year by implementing effective communication strategies and providing tailored support to over 100 clients.
- Streamlined internal processes, resulting in a 25% reduction in administrative tasks and a 15% increase in overall team productivity.
- Managed a portfolio of over \$1M in client accounts, consistently meeting or exceeding quarterly revenue targets by at least 10%.
- Developed and executed a training program for new hires, reducing onboarding time by 50% and increasing new hire success rate by 40%.

Associate Business Specialist at The Korte Company, NV

Jul 2021 - Mar 2023

- Successfully managed a \$2.5 million project, completing it 3 weeks ahead of schedule and 10% under budget, resulting in increased client satisfaction and repeat business for The Korte Company.
- Streamlined the procurement process for a major construction project, reducing lead times by 25% and saving the company \$150,000 in materials costs through strategic negotiation with suppliers.
- Implemented a new project management software system, leading to a 15% increase in efficiency across the team and a reduction in project delays by 20%.

CERTIFICATES

Project Management Professional (PMP)

Jun 2021

Certified Business Analysis Professional (CBAP)

Nov 2019

MEMBERSHIPS

Association for Business Process Management Professionals (ABPMP)

Institute of Management Consultants (IMC)