

Koni Lyons

Captain

Profile

Captain with 5 years of experience leading maritime operations, ensuring the safety and efficiency of vessel navigation and crew performance. Skilled in route planning, regulatory compliance, and emergency response. Demonstrated ability to manage diverse teams, maintain strong relationships with stakeholders, and deliver exceptional customer service. Proven track record in optimizing operational costs, enhancing vessel performance, and maintaining high standards of safety and quality.

Employment History

Captain at New Mexico Captains, Inc., NM

Apr 2023 - Present

- Successfully managed a team of 25 crew members, achieving a 90% retention rate and increasing overall productivity by 15% during a one-year period.
- Implemented cost-saving measures, reducing operational expenses by 20% and saving the company over \$100,000 annually.
- Spearheaded a safety initiative that resulted in a 30% reduction in workplace accidents and earned the company an industry safety award in 2019.
- Led a major project to upgrade the company's fleet, resulting in a 25% increase in efficiency and contributing to an annual revenue growth of 10%.

First Officer at Southwest Captains LLC, NM

Jul 2018 - Mar 2023

- Successfully completed over 1500 hours of flight time with a 100% safety record, ensuring the well-being of passengers and crew during diverse flying conditions across Southwest Captains LLC's network in New Mexico.
- Improved fuel efficiency by 8% through the implementation of innovative flight planning and optimization techniques, resulting in annual cost savings of \$120,000 for the company.
- Maintained an on-time departure rate of 95%, ranking in the top 10% of First Officers within Southwest Captains LLC, contributing to increased customer satisfaction and repeat business.
- Acted as a mentor to 12 new First Officers, providing guidance and training to enhance their skills and ensure a smooth transition into the company, with a 100% retention rate within their first year of employment.

Certificates

Master Mariner Certificate (MMC)

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📍 123 Desert Sun Rd, Albuquerque, NM 87123

Education

Master of Maritime Studies in Nautical Science at New Mexico Maritime Academy

Sep 2013 - May 2018

Relevant Coursework: Advanced Navigation, Meteorology, Ship Stability, Maritime Safety and Security, Marine Engineering, Maritime Law, Ship Handling, Vessel Traffic Management, and Environmental Management in Maritime Industry.

Links

[linkedin.com/in/konilyons](https://www.linkedin.com/in/konilyons)

Skills

Navigation

Seamanship

Leadership

Communication

Decision-making

Crisis management

Radar operation

Languages

English

Russian