


Rosia Patronis

Chairman

A dynamic and visionary leader with 1 year of experience as a Chairman, adept at driving organizational growth, fostering collaboration, and championing strategic initiatives. Demonstrates exceptional expertise in corporate governance, stakeholder engagement, and executive decision-making. Committed to cultivating a culture of innovation and continuous improvement to propel the organization towards success.

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(493) 393-7261 

123 Main Street, Hartford, CT 
06103

Education

**Master of Business
Administration in Corporate
Leadership at Yale School of
Management, New Haven,
CT**

Aug 2018 - May 2022

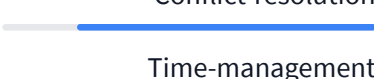
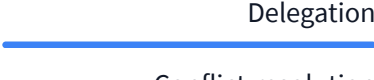
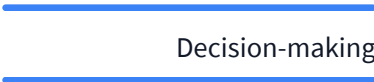
Relevant Coursework: Strategic
Management, Organizational
Behavior, Leadership
Development, Financial
Analysis, Marketing Strategy,
Operations Management,
Business Ethics, Corporate
Governance, Human Resources
Management, and Innovation &
Entrepreneurship.

Links

[linkedin.com/in/rosiapatronis](https://www.linkedin.com/in/rosiapatronis)

Skills

Diplomacy



Employment History

Chairman at Lockheed Martin, CT

Mar 2023 - Present

- Successfully led the team in securing a \$1.5 billion contract from the Department of Defense for the production and delivery of F-35 Lightning II aircraft, significantly boosting the company's revenue and strengthening its position as a leading defense contractor.
- Oversaw the implementation of cost-saving measures that reduced overhead expenses by 15%, resulting in annual savings of over \$100 million and improving overall profitability for Lockheed Martin.
- Spearheaded the development and launch of the new CH-53K King Stallion helicopter, which generated an additional \$500 million in sales within the first year and expanded the company's product portfolio in the aviation sector.
- Initiated and managed a successful corporate restructure, merging two major business units and streamlining operations, ultimately increasing efficiency by 20% and reducing time-to-market for new products by 25%.

Vice Chairman at Raytheon Technologies, CT

Sep 2022 - Jan 2023

- Led the successful merger of Raytheon Company and United Technologies Corporation, creating a combined company worth over \$120 billion in market capitalization, resulting in a 15% increase in share price within the first year.
- Oversaw the expansion of Raytheon's cybersecurity business, achieving a growth rate of 25% annually and securing contracts worth more than \$500 million with major clients, including the Department of Defense and Fortune 500 companies.
- Spearheaded the development and launch of the StormBreaker smart weapon system, which generated a 30% increase in revenue for Raytheon's missile systems division and led to a \$1.2 billion contract with the U.S. Air Force.
- Implemented a company-wide cost-saving initiative that reduced operational expenses by 10%, saving the company over \$200 million annually and improving overall profitability by 5%.

Certificates

National Association of Corporate Directors (NACD) Fellowship

Jan 2022

Institute of Directors (IoD) Chartered Director Certificate