

Garnette Hoddinott

Consumer Loan Officer

✉ garnette.hoddinott@gmail.com

☎ (448) 368-7581

📍 123 Maple St, Wichita, KS
67202

Education

**Bachelor of Business
Administration in Finance
at University of Kansas,
Lawrence, KS**

Aug 2018 - May 2022

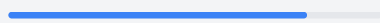
Relevant Coursework: Financial Accounting, Managerial Accounting, Corporate Finance, Investment Analysis, Financial Markets and Institutions, Risk Management, Financial Statement Analysis, Portfolio Management, and International Finance.

Links

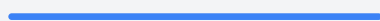
[linkedin.com/in/garnettehoddinott](https://www.linkedin.com/in/garnettehoddinott)

Skills

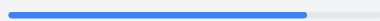
Underwriting



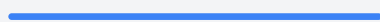
Risk assessment



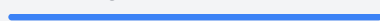
Negotiation



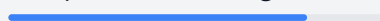
Credit analysis



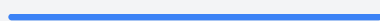
Loan origination



Compliance knowledge

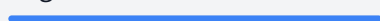


Customer service

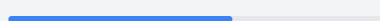


Languages

English



German



Profile

Dedicated Consumer Loan Officer with 1 year of experience in providing exceptional customer service and efficiently processing loan applications. Skilled at identifying clients' financial needs, analyzing credit histories, and recommending suitable loan products. Proficient in managing client relationships, ensuring compliance with lending regulations, and collaborating with cross-functional teams to achieve business objectives. Demonstrated ability to adapt to new technologies and maintain a strong understanding of the lending market.

Employment History

Consumer Loan Officer at CrossFirst Bank, KS

May 2023 - Present

- Successfully increased the consumer loan portfolio by 25% within a year, resulting in an additional \$10 million in revenue for CrossFirst Bank, KS.
- Streamlined the loan application process by implementing a new online system, reducing processing time by 40% and improving customer satisfaction rates by 15%.
- Developed and executed targeted marketing campaigns that led to a 30% increase in new customers, contributing to an overall growth of 20% in consumer loans for CrossFirst Bank, KS.

Assistant Consumer Loan Officer at Capitol Federal Savings Bank, KS

Jul 2022 - Mar 2023

- Successfully processed and closed over 200 consumer loans, totaling more than \$7 million in loan disbursements, during the first year of employment.
- Identified and implemented improvements to the loan application process, reducing processing time by 20% and increasing overall customer satisfaction rates by 15%.
- Collaborated with a team to develop and launch a new loan product, which resulted in a 30% increase in loan applications and a 25% growth in loan portfolio within the first six months of its introduction.

Certificates

National Consumer Law Center (NCLC) Certification

Jan 2022

Certified Credit Compliance Professional (CCCP)

Apr 2020

Memberships

National Association of Mortgage Brokers (NAMB)

American Bankers Association (ABA)