

<u>ariel.savely@gmail.com</u>

**(**661) 181-7846

• 1234 Maple Street, Columbus, OH 43215

#### Education

Associate of Applied Science in Customer Service Management at Columbus State Community College, Columbus, OH

Aug 2018 - May 2022

Relevant Coursework: Customer Service Principles, Business Communications, Conflict Resolution, Sales Techniques, Customer Relationship Management, Service Operations, Organizational Behavior, and Marketing Strategies.

### Links

linkedin.com/in/arielsavely

## **Skills**

**Empathy** 

Active Listening

Problem-solving

Zendesk proficiency

Salesforce knowledge

Time management

Multitasking

# Languages

English

French

## **Profile**

Customer Service Associate with 1 year of experience in providing exceptional support and assistance to customers across various industries. Proficient in addressing customer concerns, managing multiple priorities, and maintaining a positive attitude in fast-paced environments. Demonstrates strong communication skills, adaptability, and a commitment to consistently delivering high-quality service. Aims to contribute to business growth by fostering customer satisfaction and loyalty.

# **Employment History**

# **Customer Service Associate at Spectrum, OH**

Feb 2023 - Present

- Successfully resolved over 500 customer complaints within the first year, resulting in a 95% customer satisfaction rating and contributing to a 20% increase in customer retention for Spectrum, OH.
- Streamlined the customer service process by implementing a new ticketing system, leading to a 30% reduction in average response time and a 15% improvement in overall team efficiency.
- Consistently exceeded monthly performance targets, achieving an average of 120% of the set goals in upselling and cross-selling products and services, generating an additional \$50,000 in annual revenue for Spectrum, OH.

### **Customer Service Assistant at, OH**

Jul 2022 - Dec 2022

- Successfully resolved 98% of customer complaints within a 6-month period, leading to a 15% increase in customer satisfaction ratings for the OH branch.
- Streamlined the customer service inquiry process by implementing a new ticketing system, which reduced response times by 25% and increased overall efficiency.
- Consistently achieved a monthly average of 120 upsells and cross-sells, resulting in a 10% growth in sales revenue for the OH branch.
- Conducted weekly training sessions for new hires, improving their onboarding experience and reducing the average training time by 20%.

## Certificates

**Customer Service Professional (CSP)** 

Feb 2022

**Certified Customer Experience Professional (CCXP)** 

Aug 2020

# Memberships

International Customer Service Association (ICSA)