Caliegh Urista

Customer Service

Profile

Dedicated Customer Service professional with 1 year of experience in delivering exceptional support and problem-solving solutions to clients. Proficient in active listening and effective communication, with a strong ability to adapt to diverse situations. Adept at identifying customer needs and fostering long-lasting relationships, resulting in increased customer satisfaction and retention.

Employment History

Customer Service Manager at Montana Customer Service Solutions, MT

Apr 2023 - Present

- Successfully increased customer satisfaction ratings by 35% within the first year at Montana Customer Service Solutions by implementing new training programs, streamlining processes, and closely monitoring team performance.
- Achieved a 25% reduction in average call resolution time within 18 months by identifying areas of improvement in workflows, providing targeted coaching to team members, and utilizing technology to enhance support capabilities.
- Reduced employee turnover rate by 40% within two years through the introduction of effective hiring practices, fostering a positive work environment, and offering competitive compensation and benefits packages.

Customer Service Representative at Treasure State Customer Support, MT

Jul 2022 - Mar 2023

- Successfully resolved over 1,000 customer complaints within a six-month period, resulting in a 95% customer satisfaction rating for Treasure State Customer Support, MT.
- Streamlined the customer service process by identifying and implementing a new ticketing system, reducing average response time by 30% and increasing overall team productivity by 20%.
- Led a team of 10 customer service representatives to achieve the highest customer retention rate in the company's history, with a 98% success rate in retaining customers after addressing their concerns and providing solutions.

Education

Associate of Applied Science in Customer Service Management at Flathead Valley Community College, Kalispell, MT

Aug 2018 - May 2022

Relevant Coursework: Customer Service Principles, Business Communications, Marketing Strategies, Conflict Resolution, Sales Techniques, Management Principles, CRM Systems, and Team Building.

Details

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Links

linkedin.com/in/calieghurista

Skills

Zendesk proficiency

Salesforce mastery

LiveChat expertise

Intercom adeptness

Chatbot management

HelpScout familiarity

Freshdesk competency

Languages

English

Indonesian

Hobbies

Engaging in mindfulness meditation

Practicing creative writing or journaling

Exploring new cooking or baking recipes