

Anita Sirbu

Dairy Manager

Profile

Dairy Manager with 1 year of experience in overseeing daily operations, managing budgets, and ensuring optimal productivity in a retail environment. Adept at staff supervision, inventory management, and implementing strategies to optimize sales and customer satisfaction. Demonstrates strong organizational skills, attention to detail, and a commitment to maintaining high-quality standards in a fast-paced setting.

Employment History

Dairy Manager at Montana Dairy Manager LLC, MT

Mar 2023 - Present

- Successfully increased overall milk production by 15% within the first year of management, resulting in an additional revenue of \$250,000 for Montana Dairy Manager LLC.
- Implemented a new herd health program that reduced the incidence of mastitis by 30% and increased the average lifespan of dairy cows by 2 years, leading to a cost savings of \$80,000 annually in veterinary expenses and replacement costs.
- Developed and executed a comprehensive employee training program, which led to a 20% improvement in milking efficiency and a 10% reduction in labor costs, saving the company \$50,000 per year.
- Negotiated a new contract with a feed supplier that reduced feed costs by 12%, resulting in annual savings of \$100,000 for Montana Dairy Manager LLC.

Assistant Dairy Manager at Gallatin Valley Creamery, MT

Sep 2022 - Feb 2023

- Successfully increased overall dairy sales by 15% within the first year by implementing effective merchandising strategies and optimizing product placement at Gallatin Valley Creamery, MT.
- Streamlined inventory management processes, resulting in a 20% reduction in product waste and a 10% improvement in stock turnover rate.
- Led a team of 8 employees to achieve a 25% increase in customer satisfaction ratings by providing exceptional service and addressing customer concerns promptly and efficiently.
- Developed and implemented a training program for new hires, reducing onboarding time by 30% and increasing employee retention by 15%.

Certificates

Dairy Plant Management Certificate

Oct 2021

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📍 123 Big Sky Lane, Billings, MT 59101

Education

Associate of Applied Science in Dairy Management at Montana State University, Bozeman, MT

Sep 2017 - May 2022

Relevant Coursework: Dairy Herd Management, Dairy Nutrition, Reproductive Physiology, Dairy Cattle Breeding and Genetics, Milk Quality and Safety, Dairy Facilities and Equipment Management, Dairy Farm Business Management, and Dairy Production Techniques.

Links

[linkedin.com/in/anitasirbu](https://www.linkedin.com/in/anitasirbu)

Skills

Inventory management

Quality control

Staff supervision

Milking automation

Pasteurization expertise

Animal welfare

Dairy software proficiency

Languages

English

Russian