# ANGLEA JULIANA

**Design Manager** 

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# PROFILE

A Design Manager with 5 years of experience, skilled in overseeing creative teams and leading design projects from concept to completion. Proficient in managing budgets, timelines, and client relationships, while ensuring high-quality deliverables. Demonstrated ability to work effectively with cross-functional teams, streamline processes, and implement innovative design solutions. Strong communication skills and a passion for fostering a collaborative and growth-oriented work environment.

# LINKS

linkedin.com/in/angleajuliana

### SKILLS

Sketching

AutoCAD

InDesign

Photoshop

Illustrator

D Modeling

Revit

### LANGUAGES

English

Russian

# **EMPLOYMENT HISTORY**

Design Manager at Hickok Cole Architects, VA

Apr 2023 - Present

- Oversaw the successful completion of a \$50 million mixed-use development project, incorporating residential, retail, and office spaces, resulting in a 15% increase in overall revenue for Hickok Cole Architects.
- Managed a team of 10 designers and coordinated with multiple contractors to deliver a 200,000 square-foot office space renovation for a Fortune 500 company, completing the project on time and within a budget of \$25 million, earning a 95% client satisfaction rating.
- Implemented new design software and streamlined internal processes, reducing the average project turnaround time by 20% and increasing overall team efficiency by 30%, leading to a 10% growth in annual project volume.

#### Associate Design Manager at Clark Nexsen, VA

Jul 2018 - Mar 2023

- Successfully managed the design and construction of a \$50 million commercial building project, resulting in a 10% increase in overall client satisfaction for Clark Nexsen, VA.
- Streamlined internal design processes, leading to a 15% reduction in project completion time and a 5% increase in overall team efficiency.
- Developed and implemented a new design software training program for the team, leading to a 20% increase in software proficiency and a 7% improvement in project accuracy.
- Secured three major client contracts worth a combined total of \$75 million, contributing significantly to the company's annual revenue growth.

### **EDUCATION**

# Bachelor of Fine Arts in Graphic Design at Virginia Commonwealth University, Richmond, VA

Aug 2014 - May 2018

Relevant Coursework: Graphic Design Principles, Typography, Branding and Identity, Layout Design, Web and Interactive Design, Digital Imaging, Illustration, Motion Graphics, Packaging Design, Print Production, Design History, and Portfolio Development.

# CERTIFICATES

#### Certified Design Manager (CDM) May 2022

HOBBIES