# Lizbette Takash

**Executive Manager** 

## Profile

Results-driven Executive Manager with 5 years of experience in overseeing operations, driving revenue growth, and leading high-performing teams. Proven track record of implementing strategic initiatives to optimize efficiency, enhance customer satisfaction, and increase profitability. Demonstrated success in fostering strong relationships with key stakeholders, while exhibiting exceptional communication and leadership skills. Proficient in navigating complex business environments and implementing innovative solutions to drive growth and operational excellence.

## Employment History

## Executive Director at P&G (Procter & Gamble), OH

Apr 2023 - Present

- Led a successful product launch that resulted in a 25% increase in sales, generating over \$50 million in revenue within the first year.
  This was achieved through strategic marketing campaigns, innovative packaging design, and close collaboration with cross-functional teams.
- Implemented a cost-saving initiative that reduced operational expenses by 15%, saving the company \$30 million annually.
  This was accomplished by streamlining processes, renegotiating supplier contracts, and optimizing resource allocation across various departments.
- Spearheaded a talent development program that increased employee retention by 20% and improved overall productivity by 10%. This program focused on providing targeted training, mentorship, and career growth opportunities for high-potential employees.

### Deputy Executive Director at JPMorgan Chase & Co., OH

Aug 2018 - Mar 2023

- Successfully reduced operating costs by 15% through streamlining processes and implementing cost-saving initiatives, resulting in annual savings of over \$2 million for the company.
- Managed a team of 50 professionals, increasing overall productivity by 25% and reducing employee turnover rate by 20% through effective leadership, communication, and training programs.
- Oversaw the implementation of a new risk management system, which led to a 30% reduction in operational risks and improved the overall efficiency of the department.
- Played a key role in securing a \$500 million deal with a major client, resulting in a 10% increase in the company's market share and strengthening its position as a leading financial institution in the region.

#### **Details**

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#### Links

<u>linkedin.com/in/lizbettetakash</u>

#### Skills

**Decision-making** 

Delegation

Negotiation

Salesforce proficiency

Microsoft Office expertise

Conflict resolution

Time management

#### Languages

English

German

### **Hobbies**

Golfing

Photography

Gardening

## Education

Master of Business Administration (MBA) at Fisher College of Business, Ohio State University, Columbus, OH

Sep 2014 - May 2018