

# Dione Teitel

## Executive Recruiter

### Profile

### Employment History

### Education

#### Details

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Results-driven Executive Recruiter with 2 years of experience in talent acquisition, successfully identifying and placing top-tier candidates in various industries. Proven track record of building strong relationships with clients and candidates, ensuring optimal fit for both parties. Expert in strategic sourcing, behavioral interviewing, and candidate assessment. Adept at leveraging professional networks, social media, and recruiting technologies to attract and retain diverse, high-performing talent.

#### Executive Recruiter at Lucas Group, TX

Feb 2023 - Present

- Successfully placed over 150 high-level executives in various industries within a single year, surpassing company targets by 20% and contributing significantly to Lucas Group's annual revenue.
- Developed and maintained a strong network of over 500 industry professionals, leading to a 30% increase in repeat business and solidifying Lucas Group's reputation as a trusted recruitment partner in the Texas market.
- Streamlined the recruitment process by implementing innovative sourcing strategies and utilizing advanced recruitment tools, resulting in a 25% reduction in time-to-hire and increasing overall client satisfaction.

#### Associate Executive Recruiter at Robert Half Executive Search, TX

Aug 2021 - Dec 2022

- Successfully placed over 50 executive candidates in various industries within the first year of working at Robert Half Executive Search, TX, contributing to a 30% increase in the company's annual revenue.
- Developed and maintained a strong network of over 200 industry professionals, which led to the identification and successful placement of high-caliber candidates, reducing the average time-to-fill for executive roles by 25%.
- Implemented an improved candidate screening process that increased the quality of shortlisted candidates by 40%, resulting in a higher retention rate for clients and a decrease in the number of replacement searches needed.
- Played a key role in securing three major client accounts in the Texas region, generating over \$500,000 in additional revenue for the company.

#### Bachelor of Business Administration in Human Resources Management at Texas State University, San Marcos, TX

Aug 2016 - May 2021