

Mele Conti

Exterminator

Profile

Dedicated Exterminator with 1 year of experience in providing efficient and effective pest control solutions. Skilled in identifying and eliminating various pests using environmentally friendly methods. Demonstrates strong customer service skills and a commitment to maintaining a safe and healthy environment for clients. Proficient in industry best practices, safety protocols, and the latest pest control technologies.

Employment History

Exterminator at Orkin Pest & Termite Control, KY

Feb 2023 - Present

- Eliminated a severe bed bug infestation in a 200-unit apartment complex within three months, reducing tenant complaints by 95% and preventing potential loss of rental income for the property owner.
- Conducted over 500 comprehensive pest inspections in residential and commercial properties annually, resulting in a 90% success rate in identifying and resolving pest issues on the first visit.
- Increased customer satisfaction ratings by 20% in one year by providing excellent customer service, timely follow-ups, and implementing customized pest control solutions for clients in the Kentucky region.

Pest Control Technician at Terminix, KY

Jul 2022 - Jan 2023

- Achieved a 95% customer satisfaction rating by effectively addressing and resolving pest issues for over 200 clients in the Kentucky region within the first year of employment at Terminix.
- Significantly reduced rodent infestations by 90% in a challenging commercial account, which led to a renewal of the annual contract and an increase in revenue by 20%.
- Consistently exceeded quarterly sales targets by an average of 15%, resulting in a total of \$50,000 additional revenue generated through upselling and cross-selling of pest control services and products.

Certificates

Association Certified Entomologist (ACE)

Oct 2021

National Pest Management Association's QualityPro Certification

Dec 2019

Memberships

✉ mele.conti@gmail.com

☎ (361) 348-8971

📍 123 Bluegrass Lane, Lexington, KY 40502

Education

Associate of Applied Science in Pest Control Technology at Bluegrass Community and Technical College, Lexington, KY

Aug 2017 - May 2022

Relevant Coursework: Integrated Pest Management, Pest Identification and Biology, Pesticide Safety and Application, Pest Control Techniques, Urban and Industrial Pest Control, Ornamental and Turf Pest Control, and Pest Control Business Operations.

Links

[linkedin.com/in/meleconti](https://www.linkedin.com/in/meleconti)

Skills

Pest Identification

Chemical Handling

Baiting Techniques

Fumigation Expertise

Heat Treatment

Exclusion Methods

Integrated Pest Management

Languages

English

Italian