



# Elain Krise

## Field Manager

Dedicated Field Manager with 2 years of experience in overseeing daily operations, managing teams, and driving performance improvements. Proven track record in implementing efficient processes, optimizing resources, and ensuring timely project completion. Adept at maintaining strong relationships with clients and vendors while fostering a positive team environment. Skilled in problem-solving, data analysis, and communication to deliver consistent results and contribute to organizational success.

[elain.krise@gmail.com](mailto:elain.krise@gmail.com) 

(175) 029-1986 

123 Maple Street, Buffalo, NY   
14221

### Education

**Bachelor of Science in  
Business Management at  
Baruch College, City  
University of New York, NY**

Aug 2017 - May 2021

Relevant Coursework:  
Business Analytics, Operations  
Management, Financial  
Accounting, Marketing, Human  
Resource Management,  
Organizational Behavior,  
Strategic Management, and  
Business Ethics.

### Links

[linkedin.com/in/elainkrise](https://www.linkedin.com/in/elainkrise)

### Skills

Salesforce proficiency



GIS mapping



Budgeting expertise



Conflict resolution



Team leadership



Asana management



Data analysis



## Employment History

### Field Manager at Field Manager Inc., NY

Feb 2023 - Present

- Successfully managed a team of 50 field representatives, resulting in a 35% increase in sales revenue and a 25% increase in customer satisfaction ratings within one year.
- Implemented an innovative training program for new hires, reducing onboarding time by 40% and increasing employee retention by 20%.
- Led a project to optimize field operations and reduce overhead costs, ultimately saving the company \$500,000 annually and improving overall efficiency by 15%.
- Developed and executed a strategic plan to expand the company's services to three new territories in New York, leading to a 30% growth in market share within two years.

### Assistant Field Manager at Field Management Solutions NY, NY

Sep 2021 - Jan 2023

- Successfully managed a team of 10 field representatives, resulting in a 25% increase in client satisfaction rates and a 15% boost in overall productivity within one year.
- Implemented a new data tracking system that streamlined reporting processes, reducing errors by 30% and improving communication between the field team and the main office.
- Spearheaded a training program for new hires, which led to a 50% reduction in the onboarding period and a 20% improvement in new employee performance within their first three months on the job.

## Certificates

### Project Management Professional (PMP)

Jul 2021

### Certified Construction Manager (CCM)

Nov 2019

## Memberships

### Project Management Institute (PMI)