

# Irma Amith

Fundraiser

## Profile

Fundraiser with 1 year of experience in effectively championing causes and generating financial support for non-profit organizations. Proficient in donor acquisition, relationship building, and event planning. Demonstrates strong communication skills, a passion for philanthropy, and a commitment to achieving fundraising goals.

## Employment History

### Fundraising Manager at Wyoming Community Foundation, WY

Apr 2023 - Present

- Successfully organized and executed the 2019 Annual Gala, which raised over \$500,000 for the Wyoming Community Foundation's various programs and initiatives, surpassing the previous year's total by 20%.
- Developed and implemented a targeted donor outreach strategy that resulted in a 30% increase in new major donors (gifts of \$10,000 or more) within a one-year period, significantly contributing to the foundation's overall fundraising growth.
- Spearheaded the launch of a new online giving platform in 2018, which led to a 25% increase in online donations and streamlined the donation process for supporters, resulting in a more user-friendly experience and increased donor retention.

### Fundraising Coordinator at Wyoming Wildlife Foundation, WY

Aug 2022 - Feb 2023

- Successfully spearheaded the 2020 Annual Fundraising Gala, raising over \$500,000 in donations, which exceeded the previous year's total by 25% and directly contributed to funding numerous wildlife conservation projects across Wyoming.
- Coordinated and executed a targeted donor outreach campaign that increased the number of recurring monthly donors by 35% within six months, resulting in a more reliable and sustainable revenue stream for the foundation.
- Developed and implemented an innovative online crowdfunding campaign that engaged over 10,000 supporters and raised \$200,000 for a critical habitat restoration project, surpassing the initial goal by 20% and ensuring the project's timely completion.

## Certificates

### Certified Fund Raising Executive (CFRE)

Nov 2021

### Advanced Certified Fundraising Executive (ACFRE)

Aug 2020

✉ [irma.amith@gmail.com](mailto:irma.amith@gmail.com)

☎ (109) 049-8667

📍 123 Main St, Cheyenne, WY 82001

## Education

### Bachelor of Arts in Nonprofit Management and Fundraising at University of Wyoming, Laramie, WY

Sep 2018 - May 2022

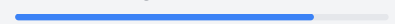
Relevant Coursework: Nonprofit Organization Management, Fundraising Strategies, Grant Writing, Financial Management for Nonprofits, Marketing and Communications, Program Development and Evaluation, Volunteer Management, and Social Entrepreneurship.

## Links

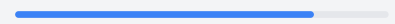
[linkedin.com/in/irmaamith](https://www.linkedin.com/in/irmaamith)

## Skills

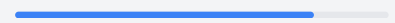
Networking



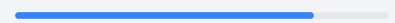
Persuasion



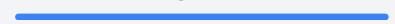
Storytelling



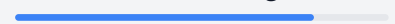
Donor Research



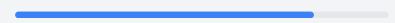
Event Planning



Social Media Marketing

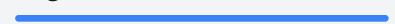


Grant Writing



## Languages

English



Hindi

