

AISLING KLENDER

Fundraising Manager

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PROFILE

Results-driven Fundraising Manager with 5 years of experience, adept at developing and implementing strategic fundraising initiatives for non-profit organizations. Proven track record of successfully securing funds through grant writing, donor cultivation, and event management. Exceptional interpersonal and communication skills, with a strong ability to build lasting relationships with donors and stakeholders. Committed to driving growth and sustainability for organizations dedicated to making a positive impact.

LINKS

[linkedin.com/in/aislingklender](https://www.linkedin.com/in/aislingklender)

SKILLS

Donor cultivation

Grant writing

Event planning

Salesforce proficiency

Budget management

Marketing strategy

Networking

LANGUAGES

English

Bengali

HOBBIES

EMPLOYMENT HISTORY

● Fundraising Manager at Dakota Boys and Girls Ranch, ND

May 2023 - Present

- Raised over \$3 million in donations in a single fiscal year, exceeding the annual fundraising target by 15% and contributing to the financial sustainability of Dakota Boys and Girls Ranch.
- Successfully managed and executed an annual gala event that attracted over 500 attendees, generating \$250,000 in revenue and increasing donor engagement by 20% compared to the previous year.
- Implemented a comprehensive donor stewardship program that resulted in a 30% increase in donor retention and a 25% increase in average gift size, strengthening long-term relationships with key supporters.
- Secured a \$500,000 multi-year grant from a major foundation after developing a compelling proposal, which allowed for the expansion of essential programs and services for at-risk youth at Dakota Boys and Girls Ranch.

● Assistant Fundraising Manager at North Dakota Community Foundation, ND

Sep 2018 - Apr 2023

- Successfully raised over \$500,000 in donations and sponsorships for various community projects and programs within a year, exceeding the annual target by 20%.
- Implemented an innovative online fundraising campaign that attracted more than 2,000 new donors, increasing the donor base by 30% and generating an additional \$150,000 in contributions.
- Coordinated and executed a record-breaking annual charity event that raised over \$200,000, surpassing the previous year's total by 25%, and attracting over 500 attendees from the North Dakota community.
- Developed and maintained relationships with over 100 local businesses and organizations, resulting in a 50% increase in corporate sponsorships and in-kind donations for the Foundation's events and initiatives.

EDUCATION

Bachelor of Arts in Nonprofit Management and Fundraising at University of North Dakota, Grand Forks, ND

Sep 2014 - May 2018

Relevant Coursework: Nonprofit Management, Fundraising Strategies, Grant Writing, Financial Management, Marketing for Nonprofits, Program Evaluation, Volunteer Management, Leadership and Governance, Strategic Planning, and Social Entrepreneurship.