Isha Stucko

Health Insurance Agent

Profile

Details

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(293) 535-7286

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Health Insurance Agent with 1 year of experience in providing comprehensive insurance solutions for clients in the healthcare sector. Demonstrates strong knowledge of insurance products, policies, and regulations, with a proven track record of building lasting relationships with clients to ensure their coverage needs are met. Adept at analyzing individual healthcare requirements, creating customized plans, and delivering exceptional customer service. Committed to staying current with industry trends and continuously expanding product knowledge to better serve clients.

Employment History

Health Insurance Agent at WPS Health Insurance, WI

May 2023 - Present

- Successfully increased annual sales by 35% in 2018, generating over $1.2 million in revenue for WPS Health Insurance through the acquisition of new clients and upselling existing policyholders.
- Exceeded personal sales targets for three consecutive years, receiving recognition as a top-performing agent within the company and contributing significantly to the overall growth of WPS Health Insurance in Wisconsin.
- Developed and implemented a streamlined customer service process that reduced client complaints by 25% and improved overall customer satisfaction ratings by 15% in 2019.
- Facilitated a series of educational seminars for potential clients, resulting in a 20% increase in leads and ultimately contributing to a 10% boost in new policy sales in 2020.

Associate Health Insurance Agent at Quartz Health Solutions, WI

Sep 2022 - Mar 2023

- Successfully increased new policy sales by 25% within the first year, contributing to a 15% overall growth in revenue for Quartz Health Solutions in Wisconsin.
- Streamlined the client onboarding process by implementing an effective CRM system, resulting in a 40% reduction in customer complaints and a 20% increase in client retention rates.
- Led a team of 5 junior agents in achieving a collective 90% success rate in resolving complex health insurance claims, surpassing the department target by 10%.

Education

Bachelor of Business Administration in Insurance and Risk Management at University of Wisconsin-Madison, WI

Sep 2018 - May 2022