


# Shaneice Kurz

## Hearing Instrument Specialist

Hearing Instrument Specialist with 2 years of experience in providing exceptional hearing care solutions to clients. Proficient in conducting comprehensive hearing evaluations, recommending suitable hearing aid devices, and ensuring optimal device fitting and programming. Adept at fostering strong relationships with clients, consistently delivering outstanding customer service, and staying updated on the latest industry trends and advancements. Demonstrates excellent communication and problem-solving skills, with a strong commitment to improving clients' quality of life through enhanced hearing capabilities.

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123 Oak Street, Little Rock, AR   
72201

### Education

**Associate of Applied Science  
in Hearing Instrument  
Science at Cossatot  
Community College of the  
University of Arkansas, De  
Queen, AR**

Aug 2016 - May 2021

Relevant Coursework:  
Audiology Fundamentals,  
Hearing Aid Technology,  
Anatomy & Physiology  
of the Auditory System,  
Acoustics, Amplification  
Devices, Aural Rehabilitation,  
and Professional Ethics &  
Practice Management.

### Links

[linkedin.com/in/shaneicekurz](https://www.linkedin.com/in/shaneicekurz)

### Skills

Audiometry

Cerumen management

Real-ear measurement

Tympanometry

Otoscopy

### Employment History

#### Hearing Instrument Specialist at HearingLife, AR

May 2023 - Present

- Increased hearing aid sales by 35% in one year, resulting in an additional revenue of \$250,000 for the HearingLife clinic in AR.
- Successfully fitted and programmed over 500 hearing aids for patients, achieving a 95% satisfaction rate and significantly improving their quality of life.
- Developed and implemented a community outreach program that increased the number of new patients by 200 within six months, contributing to a 40% growth in overall patient base.
- Coordinated and conducted free hearing screenings for over 1,000 local residents, raising awareness about hearing health and leading to a 20% increase in hearing aid consultations.

#### Associate Hearing Instrument Specialist at Miracle-Ear, AR

Jul 2021 - Apr 2023

- Achieved a record sales growth of 25% in 2018, surpassing the previous year's sales by successfully fitting and dispensing over 150 hearing aids to patients at Miracle-Ear, AR.
- Streamlined the appointment scheduling process, reducing patient wait times by 30% and increasing overall patient satisfaction rates by 10% within six months.
- Implemented a new patient follow-up system that resulted in a 20% increase in post-sale appointments, leading to improved patient outcomes and a 15% boost in referral rates.

### Certificates

#### Board Certified in Hearing Instrument Sciences (BC-HIS)

Jan 2022

#### International Hearing Society's Tinnitus Care Provider Certificate

Nov 2020

### Memberships

International Hearing Society (IHS)