

Alejandro Chimera

Import Manager

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☎ (768) 564-4010

📍 123 Main St, Rapid City, SD 57701

Education

Bachelor of Business Administration in International Trade and Import Management at University of South Dakota, Vermillion, SD

Aug 2014 - May 2018

Relevant Coursework:

International Trade Theory and Policy, Import Management and Compliance, Global Supply Chain Management, International Marketing, International Finance, Business Strategy, Global Economics, and Cross-Cultural Communication.

Links

[linkedin.com/in/alejandrochimera](https://www.linkedin.com/in/alejandrochimera)

Skills

Negotiation

Logistics

Compliance

Forecasting

SAP proficiency

Customs regulations

Supplier management

Languages

English

Profile

Results-driven Import Manager with 5 years of experience in overseeing cross-border procurement, trade compliance, and logistics operations. Adept at optimizing supply chain processes, managing vendor relationships, and ensuring timely delivery of goods. Demonstrated success in reducing costs and improving efficiency while maintaining adherence to all customs regulations. Strong analytical and negotiation skills, with a focus on maximizing profitability and fostering long-term partnerships.

Employment History

Import Manager at Dakota Import Services, SD

Feb 2023 - Present

- Successfully reduced shipment processing time by 25% within the first year at Dakota Import Services, SD, by implementing an efficient digital tracking system and streamlining communication with international suppliers.
- Increased annual import volume by 40% over two years, resulting in a revenue growth of \$1.2 million, by identifying new suppliers, expanding product offerings, and negotiating favorable contract terms.
- Achieved a 95% on-time delivery rate for all imported goods within three years at Dakota Import Services, SD, by optimizing shipping routes, improving supplier relationships, and implementing contingency plans for potential disruptions.

Assistant Import Manager at SD Global Imports, SD

Jul 2018 - Jan 2023

- Successfully reduced shipment processing time by 25% through streamlining workflows and implementing new tracking systems, leading to increased efficiency in the import department.
- Secured cost savings of \$500,000 annually by renegotiating contracts with key vendors and optimizing logistics processes, resulting in improved profitability for SD Global Imports.
- Developed and maintained relationships with over 50 international suppliers, contributing to a 15% increase in imported products and a 10% boost in overall sales for the company.

Certificates

Certified International Trade Professional (CITP)

Oct 2021

Customs Broker License

Aug 2020

Memberships