Peris Palis

Job Developer

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📞 (542) 708-4137

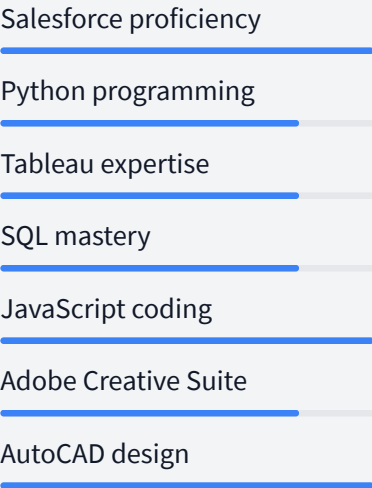📍 123 Maple Street, Grand Rapids, MI
49503

EDUCATION

Bachelor of Arts in Human Resources Management at Michigan State University, East Lansing, MI

Aug 2018 - May 2022

Relevant Coursework: Organizational Behavior, Recruitment and Selection, Training and Development, Compensation and Benefits, HR Analytics, Labor Relations, Employment Law, and Performance Management.
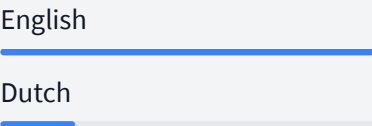
LINKS

linkedin.com/in/perispalis

SKILLS

Salesforce proficiency

Python programming

Tableau expertise

SQL mastery

JavaScript coding

Adobe Creative Suite

AutoCAD design

LANGUAGES

English

Dutch

HOBBIES

Networking

PROFILE

Results-driven Job Developer with 1 year of experience in identifying and securing employment opportunities for diverse clientele. Skilled in collaborating with employers to tailor job placements, providing candidate coaching, and tracking progress to ensure long-term success. Demonstrates excellent interpersonal, communication, and problem-solving abilities. Committed to helping clients achieve their professional goals and contributing to organizational growth.

EMPLOYMENT HISTORY

● **Job Developer at Michigan Works!, MI**

Mar 2023 - Present

- Successfully placed over 150 job seekers into employment positions within a year, surpassing the agency's annual target by 20% and contributing to Michigan Works!' overall success in reducing unemployment rates in the region.
- Developed and maintained relationships with over 50 local employers, resulting in a 30% increase in job placement opportunities for clients and strengthening Michigan Works!' reputation as a valuable partner in the community.
- Implemented a new job readiness workshop series attended by 300+ job seekers, leading to a 25% increase in successful job placements and improved retention rates among clients.

● **Associate Job Developer at Express Employment Professionals, MI**

Jul 2022 - Jan 2023

- Successfully recruited and placed 50+ candidates in various positions within the first six months, contributing to a 20% increase in company revenue.
- Implemented an innovative onboarding program for new hires, resulting in a 30% reduction in employee turnover and increased overall job satisfaction.
- Streamlined the candidate sourcing process by introducing advanced search techniques and utilizing social media platforms, leading to a 25% increase in qualified applicants.
- Developed and maintained strong relationships with 30+ local businesses, leading to a 15% increase in job placements and long-term partnerships for the company.

CERTIFICATES

Certified Workforce Development Professional (CWDP)

Sep 2021

Global Career Development Facilitator (GCDF)

Feb 2020

MEMBERSHIPS

National Association of Workforce Development Professionals (NAWDP)