

# ARRAH CRAPSEY

Landman

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## PROFILE

A dedicated Landman with one year of experience in the oil and gas industry, proficient in conducting title research, lease negotiations, and preparing legal documentation. Exhibits strong communication and interpersonal skills to build relationships with landowners and clients while ensuring compliance with industry regulations. Demonstrates an aptitude for learning and adapting quickly, striving for continuous growth and development in the field.

## LINKS

[linkedin.com/in/arrahcrapsey](https://www.linkedin.com/in/arrahcrapsey)

## SKILLS

Negotiation

Title research

GIS mapping

Lease acquisition

Mineral rights management

Contract drafting

Regulatory compliance

## LANGUAGES

English

Arabic

## HOBBIES

Collecting vintage maps

## EMPLOYMENT HISTORY

### Senior Landman at Dominion Land and Minerals, VA

Apr 2023 - Present

- Successfully negotiated and acquired over 5,000 acres of land for Dominion Land and Minerals, resulting in a 20% increase in the company's land holdings in Virginia.
- Streamlined lease negotiation processes, reducing average negotiation time by 30%, enabling the company to secure more leases in a shorter amount of time and increasing overall efficiency.
- Identified and resolved over 50 title defects, ensuring clear title for the company's acquisitions and mitigating potential legal disputes in the future.
- Developed strong relationships with key stakeholders, including landowners, attorneys, and government officials, which contributed to a 25% increase in successful land transactions during my tenure at Dominion Land and Minerals.

### Associate Landman at Virginia Landman Services, VA

Sep 2022 - Feb 2023

- Successfully negotiated and acquired 50 land leases, resulting in a 25% increase in the company's land assets in Virginia within one year.
- Conducted thorough title research and analysis for over 200 properties, leading to a 95% accuracy rate and reducing potential legal risks for Virginia Landman Services.
- Streamlined the landowner communication process, establishing and maintaining positive relationships with over 100 landowners, which facilitated a 30% increase in lease renewals and extensions.

## EDUCATION

### Bachelor of Science in Land Management at Virginia Tech, Blacksburg, VA

Aug 2017 - May 2022

Relevant Coursework: Land Surveying, Geographic Information Systems (GIS), Soil Science, Land Use Planning, Environmental Impact Assessment, Property Valuation, Real Estate Law, Land Tenure and Administration, Natural Resource Management, and Agricultural Economics.

## CERTIFICATES

### Registered Professional Landman (RPL)

Sep 2021

### Certified Mineral Manager (CMM)

Feb 2020