

# Shanine Martyniuk

Legal Advisor

## Profile

Dedicated Legal Advisor with 5 years of experience providing exceptional legal counsel and support to clients in various industries. Demonstrated expertise in contract negotiation, compliance, and dispute resolution. Highly skilled in conducting thorough legal research, drafting critical documents, and effectively communicating complex legal concepts. Proven ability to develop strong client relationships and deliver strategic legal solutions tailored to individual client needs. Adept at managing multiple projects and collaborating with cross-functional teams. Seeking opportunities to utilize legal knowledge and skills to drive positive outcomes for clients and organizations.

## Employment History

### Senior Legal Advisor at Morris, Nichols, Arsht & Tunnell LLP, DE

Mar 2023 - Present

- Successfully negotiated and closed over 75 high-value M&A transactions, totaling over \$25 billion in deal value, for clients across various industries, ensuring seamless integration and achieving strategic objectives.
- Managed a team of 10 attorneys and paralegals, increasing the efficiency of the legal department by 35% through the implementation of effective project management practices and technology solutions.
- Led and won 90% of complex litigation cases involving corporate governance, intellectual property, and commercial disputes, saving clients over \$50 million in potential damages and securing favorable settlements.
- Developed and conducted over 50 comprehensive compliance training sessions for clients' employees and executives, resulting in a 40% decrease in compliance-related incidents and strengthening the firm's reputation as a trusted legal advisor.

### Legal Advisor at Richards, Layton & Finger, PA, DE

Sep 2018 - Jan 2023

- Successfully negotiated a settlement in a high-stakes litigation case, resulting in a \$50 million reduction in potential damages for the client.
- Led a team of attorneys in drafting and reviewing over 200 complex commercial contracts within a span of 12 months, ensuring compliance and minimizing legal risks for clients across various industries.
- Represented a multinational corporation in a cross-border merger transaction valued at \$1.2 billion, effectively navigating through regulatory requirements and closing the deal within the stipulated timeline.
- Developed and implemented a comprehensive legal compliance program for a major financial institution, leading to a 60% reduction in compliance-related incidents and saving the company an estimated \$2 million in potential fines and penalties.

## Details

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## Links

[linkedin.com/in/shaninemartyniuk](https://www.linkedin.com/in/shaninemartyniuk)

## Skills

Negotiation

Mediation

Drafting

Research

Compliance

Litigation

Arbitration

## Languages

English

Arabic

## Hobbies

Reading and analyzing legal literature

Attending legal seminars and workshops

Volunteering for pro bono legal services