

# SHANTRELLE PELLANT

Legal Counsel

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(522) 540-9459

123 Maple Street, Burlington, VT 05401



## PROFILE

A diligent and detail-oriented Legal Counsel with 5 years of experience in providing comprehensive legal advice and support across various industries. Possesses strong expertise in contract drafting, negotiation, compliance, and dispute resolution. Adept at managing complex legal matters, mitigating risks, and ensuring the protection of clients' interests. Demonstrates excellent communication, analytical, and problem-solving skills, along with a proven track record of fostering strong client relationships and delivering innovative solutions.

## LINKS

[linkedin.com/in/shantrellepellant](https://www.linkedin.com/in/shantrellepellant)

## SKILLS

Negotiation

Drafting

Research

Compliance

Litigation

Mediation

Arbitration

## LANGUAGES

English

Arabic

## HOBBIES

## EMPLOYMENT HISTORY

### Senior Legal Counsel at Vermont Legal Counsel, VT

Feb 2023 - Present

- Successfully negotiated and drafted over 50 high-value contracts totaling \$200 million, resulting in a 30% increase in revenue for the organization.
- Effectively managed a team of 10 junior attorneys, providing mentorship and guidance, leading to a 25% increase in overall team efficiency and a 15% reduction in legal expenses.
- Streamlined the internal legal processes by implementing new technologies and innovative strategies, reducing the average contract negotiation time by 40% and improving client satisfaction by 20%.
- Played a pivotal role in resolving complex litigation cases, saving the company over \$10 million in potential liabilities and strengthening the organization's legal standing in the industry.

### Legal Counsel at Downs Rachlin Martin PLLC, VT

Jul 2018 - Dec 2022

- Successfully negotiated and closed a \$50 million acquisition deal for a major client, ensuring a smooth transition of ownership and securing favorable terms that resulted in significant cost savings and operational efficiencies.
- Spearheaded the development and implementation of an intellectual property strategy for a fast-growing technology startup, leading to the successful registration of 12 patents and trademarks within the first year, thereby increasing the company's valuation by 25%.
- Defended a high-profile client in a complex commercial litigation case, achieving a favorable settlement that saved the client over \$10 million in potential damages and preserved their reputation within the industry.

## EDUCATION

### Master of Laws (LL.M) in Corporate Law at Vermont Law School, South Royalton, VT

Sep 2013 - May 2018

Relevant Coursework: Corporate Governance, Mergers and Acquisitions, Securities Regulation, Contract Law, Taxation, Intellectual Property, Antitrust Law, Compliance and Risk Management, International Business Transactions, and Commercial Arbitration.

## CERTIFICATES

### Certified Information Privacy Professional (CIPP)

Nov 2021