

GARNETTE BAVIN

Loan Consultant

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(107) 321-3544

123 Palm Tree Lane, Orlando, FL 32828



PROFILE

Results-driven Loan Consultant with 1 year of experience in providing efficient and tailored financial solutions to clients. Adept at evaluating creditworthiness, identifying suitable loan options, and guiding customers through the application process. Excellent communication and problem-solving skills with a strong focus on customer satisfaction and building long-term relationships. Committed to staying current with industry trends and regulations to ensure optimal service delivery.

LINKS

[linkedin.com/in/garnettebavin](https://www.linkedin.com/in/garnettebavin)

SKILLS

Underwriting

Risk assessment

Negotiation

Financial analysis

Credit evaluation

Loan structuring

Regulatory compliance

LANGUAGES

English

Mandarin

HOBBIES

Gardening

EMPLOYMENT HISTORY

Senior Loan Consultant at American Nationwide Mortgage Company, FL

Apr 2023 - Present

- Successfully closed over \$25 million in residential mortgage loans in a single year, contributing to the company's overall growth and profitability.
- Implemented new sales strategies and techniques that led to a 30% increase in loan origination volume, resulting in higher revenue for the company and better service for clients.
- Mentored and trained five junior loan consultants, helping them to achieve an average of \$15 million in annual loan closings, which significantly boosted the team's productivity and market presence.

Loan Consultant at Equity Prime Mortgage, FL

Sep 2022 - Mar 2023

- Successfully closed \$50 million in loans within a single year, achieving a 20% increase in revenue for Equity Prime Mortgage, FL.
- Developed and implemented a streamlined loan approval process that reduced the average loan processing time by 30%, resulting in higher customer satisfaction and increased referrals.
- Mentored and trained a team of five junior loan consultants, which led to a 15% increase in overall team productivity and contributed to the branch becoming one of the top-performing locations in Florida.

EDUCATION

Bachelor of Business Administration in Finance at University of Florida, Gainesville, FL

Aug 2018 - May 2022

Relevant Coursework: Financial Accounting, Managerial Accounting, Corporate Finance, Financial Markets, Investment Analysis, Risk Management, Financial Planning, International Finance, Business Statistics, and Economics.

CERTIFICATES

Certified Mortgage Consultant (CMC)

Jun 2022

Certified Loan Signing Agent

Oct 2020