

# CORTLAND OGUNYEMI

Loan Originator

[cortland.ogunyemi@gmail.com](mailto:cortland.ogunyemi@gmail.com)

(498) 084-8349

123 Oak Street, Little Rock, AR 72201



## PROFILE

Dedicated Loan Originator with 1 year of experience in assisting clients with loan applications, assessing creditworthiness, and guiding them through the loan process. Exceptional communication and interpersonal skills, with a strong commitment to providing excellent customer service. Proficient in industry software and regulatory compliance, seeking to leverage knowledge and expertise to contribute to the success of a dynamic financial institution.

## LINKS

[linkedin.com/in/cortlandogunyemi](https://www.linkedin.com/in/cortlandogunyemi)

## SKILLS

Underwriting

Risk assessment

Negotiation

Compliance knowledge

Financial analysis

Customer service

Encompass software

## LANGUAGES

English

French

## HOBBIES

Golfing

## EMPLOYMENT HISTORY

### ● Loan Originator at Bank of England Mortgage, AR

Feb 2023 - Present

- Successfully originated and closed over \$30 million in residential mortgage loans in a single year, contributing to significant growth for the Bank of England Mortgage, Arkansas branch.
- Implemented a new customer relationship management (CRM) system that streamlined communication and improved client satisfaction rates by 25%, ultimately leading to increased referrals and repeat business.
- Developed and led a team of junior loan originators, providing training and mentorship that resulted in their combined origination volume exceeding \$50 million annually.

### ● Associate Loan Originator at IBERIABANK Mortgage, AR

Sep 2022 - Dec 2022

- Successfully originated and closed over \$15 million in residential loans within the first year, contributing to a 25% increase in the branch's overall loan volume.
- Streamlined the loan application process by implementing an online platform, resulting in a 30% reduction in processing time and increased client satisfaction ratings by 20%.
- Consistently maintained a 90% or higher customer satisfaction rating, leading to a 35% increase in referral business and establishing a solid reputation for exceptional service within the local market.

## EDUCATION

### Bachelor of Business Administration in Finance at University of Arkansas, Fayetteville, AR

Aug 2018 - May 2022

Relevant Coursework: Financial Accounting, Managerial Accounting, Corporate Finance, Investments, Financial Markets, Risk Management, Financial Statement Analysis, Business Law, Microeconomics, Macroeconomics, and Quantitative Methods for Finance.

## CERTIFICATES

### Certified Mortgage Loan Originator (CMLO)

Jan 2022

### Nationwide Multistate Licensing System & Registry (NMLS) Licensed

May 2020