# Dearia Kenneally

Management Consultant



**423)** 579-4210

• 1234 Maple St, Richmond, VA 23220

## **EDUCATION**

Master of Business Administration (MBA) in Management Consulting at Darden School of Business, University of Virginia, Charlottesville, VA

Sep 2018 - May 2022

Relevant Coursework: Strategic Management, Financial Analysis, Marketing Strategy, Operations Management, Organizational Behavior, Business Analytics, Human Resources Management, and Business Ethics.

#### LINKS

linkedin.com/in/deariakenneally

## **SKILLS**

**Data Analysis** 

**Problem Solving** 

**Strategy Development** 

Change Management

Risk Assessment

Stakeholder Engagement

**Process Improvement** 

#### LANGUAGES

English

Hindi

## **HOBBIES**

#### **PROFILE**

Results-driven Management Consultant with 1 year of experience in delivering strategic solutions to improve business performance, optimize operations, and drive organizational growth. Leverages strong analytical skills, business acumen, and a collaborative approach to identify opportunities and implement effective change management initiatives. Proven track record in conducting in-depth research, evaluating industry trends, and providing actionable insights to optimize client success. Demonstrates excellent communication skills, enabling seamless collaboration with cross-functional teams and stakeholders to achieve targeted outcomes.

#### EMPLOYMENT HISTORY

# Management Consultant at Booz Allen Hamilton, VA

May 2023 - Present

- Led a team of consultants to streamline operations for a government client, resulting in a 25% reduction in processing time and saving over \$2 million annually.
- Developed and implemented a change management strategy for a federal agency, leading to a 30% increase in employee engagement scores and a 15% decrease in staff turnover within one year.
- Conducted a comprehensive analysis of a client's supply chain operations, identifying inefficiencies and recommending improvements that led to a 20% reduction in logistics costs and a 10% increase in on-time delivery rates.
- Managed a project to optimize the IT infrastructure for a major defense client, consolidating data centers and migrating to cloud-based solutions, ultimately reducing operating costs by \$1.5 million per year and improving system reliability by 40%.

## Associate Management Consultant at Accenture, VA

Sep 2022 - Mar 2023

- Led a team of 5 consultants in optimizing operations for a major retail client, resulting in a 20% increase in efficiency and a savings of \$1.2 million in annual operating costs.
- Successfully managed the implementation of a new customer relationship management (CRM) system for a financial services client, improving customer retention by 15% and increasing annual revenue by \$3 million.
- Collaborated with cross-functional teams to develop and execute a digital transformation strategy for a healthcare organization, leading to a 25% improvement in patient satisfaction scores and a 10% reduction in administrative overhead.
- Conducted in-depth market research and analysis for a global manufacturing client, identifying new growth opportunities that contributed to a 30% increase in market share and \$8 million in additional annual revenue.

## **CERTIFICATES**

**Certified Management Consultant (CMC)** 

Nov 2021