## Sylwia Gella

Marketing Research Analyst

#### **Profile**

### **Employment History**

#### Details

sylwia.gella@gmail.com (474) 241-5455 123 Magnolia St, Jackson, MS 39201

Detail-oriented Marketing Research Analyst with 1 year of experience in leveraging data-driven insights to drive marketing strategies and optimize business growth. Proficient in quantitative and qualitative research methodologies, data analysis, and trend identification. Demonstrated ability to collaborate effectively with cross-functional teams and communicate complex information clearly. Proven track record of delivering actionable recommendations to enhance marketing campaigns and improve overall performance.

## Marketing Research Analyst at Nelson Intelligence Solutions, MS

Mar 2023 - Present

- Successfully increased client retention rate by 25% within one year
  by implementing data-driven marketing strategies and providing
  actionable insights to clients based on thorough market research and
  analysis.
- Achieved a 30% reduction in marketing costs for Nelson Intelligence Solutions by streamlining processes, utilizing advanced analytical tools, and optimizing the use of marketing resources, resulting in an annual savings of \$500,000.
- Led a team that designed and executed a highly successful marketing campaign for a major client, resulting in a 20% increase in sales revenue and a 15% growth in market share within six months.

# Associate Marketing Research Analyst at Maris, West & Baker Advertising, MS

Jul 2022 - Feb 2023

- Successfully increased client engagement by 35% through the implementation of targeted marketing strategies based on comprehensive research and analysis of customer demographics and preferences.
- Effectively reduced marketing costs by 20% for a major client campaign by utilizing data-driven insights to optimize advertising channels and allocate resources more efficiently.
- Led a team of junior analysts to complete a comprehensive market analysis for a client in the healthcare industry, resulting in a 25% increase in brand awareness and a 15% boost in sales within six months.
- Developed and implemented a new process for analyzing customer feedback, leading to a 50% reduction in response time for addressing customer concerns and a subsequent 10% increase in overall customer satisfaction.