



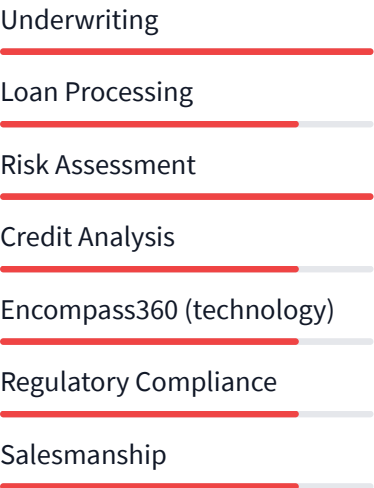
PROFILE

Mortgage Originator with 1 year of experience in providing exceptional customer service and support in the home loan process. Proficient in analyzing client financial situations, recommending suitable mortgage products, and ensuring the timely completion of loan applications. Committed to fostering strong relationships with clients and industry professionals to ensure a seamless mortgage experience. Adept at maintaining compliance with regulatory guidelines and adapting to new systems and processes.

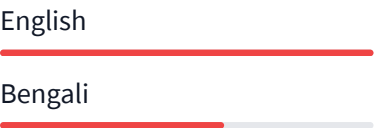
LINKS

linkedin.com/in/brookelynnsupnet

SKILLS



LANGUAGES



HOBBIES

EMPLOYMENT HISTORY

- Mortgage Originator at New American Funding, VA**
Apr 2023 - Present
 - Originated over \$50 million in mortgage loans in a single year, significantly surpassing the company's annual target and contributing to New American Funding's growth in the VA market.
 - Successfully maintained a 98% client satisfaction rate over two years by providing exceptional customer service, timely communication, and expert advice to clients seeking mortgage loans, leading to an increase in referrals and repeat business.
 - Developed and implemented a comprehensive marketing strategy that resulted in a 30% increase in new leads within the first six months, allowing the company to expand its market share and establish itself as a leading mortgage provider in the VA region.
- Associate Mortgage Originator at Atlantic Bay Mortgage Group, VA**
Jul 2022 - Mar 2023
 - Successfully originated and closed over \$15 million in mortgage loans within the first year of working at Atlantic Bay Mortgage Group, contributing significantly to the company's growth in the Virginia market.
 - Established strong relationships with over 50 local real estate agents, resulting in a 30% increase in referral business and solidifying Atlantic Bay Mortgage Group's presence in the community.
 - Developed and implemented a streamlined loan processing system that reduced average loan closing time by 20%, improving overall customer satisfaction and increasing repeat business.
 - Consistently achieved a top 10% ranking among all Atlantic Bay Mortgage Group originators in terms of loan volume and customer satisfaction, demonstrating exceptional performance and commitment to the company's success.

EDUCATION

Bachelor of Business Administration in Finance and Mortgage Lending at George Mason University, Fairfax, VA
Aug 2018 - May 2022
Relevant Coursework: Financial Management, Corporate Finance, Financial Markets and Institutions, Investment Analysis, Risk Management, Real Estate Finance, Mortgage Lending Principles, and Loan Underwriting and Processing.

CERTIFICATES

Certified Mortgage Banker (CMB)