

Shailyn Yerges

Partner

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📍 123 Main St, Fargo, ND 58103

Education

Master of Business Administration in Finance at University of North Dakota, Grand Forks, ND

Aug 2009 - May 2013

Relevant Coursework: Financial Accounting, Managerial Economics, Financial Management, Corporate Finance, Investment Analysis, Risk Management, Financial Markets, Quantitative Analysis, and Strategic Planning.

Links

[linkedin.com/in/shailynyerges](https://www.linkedin.com/in/shailynyerges)

Skills

Python programming

Salesforce expertise

AutoCAD proficiency

Adobe Photoshop

Microsoft Excel

Google Analytics

Tableau visualization

Languages

English

Portuguese

Hobbies

Profile

A seasoned Partner with 10 years of experience, adept at strategic planning, business development, and team leadership. Proven track record in fostering strong relationships with clients and stakeholders, and driving significant revenue growth. Demonstrated expertise in managing multidisciplinary teams and navigating complex business challenges while maintaining a focus on long-term success. An innovative thinker, committed to delivering exceptional results and providing exceptional client service.

Employment History

Partner at North Dakota Partners, LLC, ND

May 2023 - Present

- Led a team that successfully closed a \$50 million investment deal for a major infrastructure project in North Dakota, resulting in a 20% increase in the company's assets under management and creating over 100 local jobs.
- Managed the acquisition and integration of two local businesses into North Dakota Partners, LLC, increasing the company's annual revenue by 15% and expanding its market presence in the region.
- Implemented a new business development strategy that attracted five high-profile clients, generating \$10 million in additional annual revenue for the company and strengthening its position in the competitive North Dakota market.

Associate Partner at Dakota Business Solutions, ND

Jul 2018 - Apr 2023

- Led a team to achieve a 35% increase in annual revenue by successfully implementing new sales strategies and securing high-value clients, contributing significantly to Dakota Business Solutions' growth in the North Dakota market.
- Managed and executed a major digital transformation project for a key client, resulting in a 50% reduction in manual processes and a 20% increase in overall operational efficiency, enhancing the company's reputation for delivering innovative solutions.
- Established and maintained strong relationships with over 20 new strategic partners, increasing the company's reach and generating an additional \$2 million in revenue within two years, further solidifying Dakota Business Solutions' position as a leading service provider in North Dakota.

Junior Partner at Red River Valley Partners, ND

Sep 2013 - Jun 2018

- Secured a \$5 million investment deal with a major client, resulting in a 20% increase in annual revenue for Red River Valley Partners in 2018.
- Led a team of 10 associates in the successful completion of a \$30 million infrastructure project in North Dakota, finishing three months ahead of schedule and 10% under budget in 2019.
- Developed and implemented a new client acquisition strategy that increased the firm's client base by 15% within one year, contributing to a 12% growth in company profits in 2020.