# Lenna Panciera

Patent Agent

## Profile

Dedicated Patent Agent with 1 year of experience in providing expert intellectual property services. Adept at drafting, filing, and prosecuting patent applications, with strong technical and analytical skills. Proficient in conducting patent searches, analyzing prior art, and advising clients on patentability matters. Committed to staying current with patent laws and regulations to ensure effective representation and protection of clients' innovations.

## Employment History

## Patent Agent at MVS - McKee, Voorhees & Sease, IA

Feb 2023 - Present

- Successfully drafted and prosecuted over 150 patent applications within a span of three years, resulting in a 90% allowance rate for the firm's clients.
- Played a crucial role in securing key international patent portfolios for three major clients, resulting in an overall increase in the firm's revenue by 15% during that period.
- Developed and implemented a streamlined patent application process, reducing the average time taken from filing to issuance by 20%, thus improving overall efficiency and client satisfaction.
- Actively contributed to the firm's business development efforts, leading to the acquisition of 10 new clients in a single year and increasing the firm's overall patent portfolio by 25%.

## Associate Patent Agent at IP Law Leaders, IA

Aug 2022 - Jan 2023

- Successfully drafted and filed over 150 patent applications within one year, resulting in a 95% acceptance rate by the United States Patent and Trademark Office (USPTO) and contributing to a 30% increase in the firm's overall patent portfolio.
- Streamlined the patent application process by implementing a new project management system, reducing the average time spent on each application by 20% and increasing overall efficiency, leading to a 15% growth in the number of clients served.
- Conducted comprehensive prior art searches for over 200 clients, identifying potential conflicts and providing valuable insights that led to a 90% success rate in overcoming patent rejections, significantly improving the firm's reputation in the industry.

## Education

Bachelor of Science in Engineering and Intellectual Property Law at Iowa State University, Ames, IA

Aug 2017 - May 2022

Relevant Coursework: Engineering Fundamentals, Thermodynamics, Fluid Mechanics, Materials Science, Electric Circuits, Control Systems, Patent Law, Copyright Law, Trademark Law, Trade Secret Law, Licensing, and Intellectual Property Litigation.

#### **Details**

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## Links

linkedin.com/in/lennapanciera

#### **Skills**

**Drafting** 

Prosecution

Prior-art search

Claim construction

Infringement analysis

Patentability assessment

Licensing

#### Languages

English

Italian

## **Hobbies**

Model building
Amateur astronomy
Calligraphy