

Gwynevere Beathea

Principal Consultant

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📍 123 Main St, Hartford, CT 06103

Education

Master of Business Administration in Management Consulting at Yale School of Management, New Haven, CT

Aug 2014 - May 2018
Relevant Coursework: Strategic Management, Organizational Behavior, Operations Management, Financial Analysis, Marketing Strategy, Business Analytics, Project Management, Change Management, and Business Ethics.

Links

[linkedin.com/in/gwyneverebeathea](https://www.linkedin.com/in/gwyneverebeathea)

Skills

- Salesforce
- Tableau
- Python
- PowerBI
- Java
- Oracle
- Hadoop

Languages

- English
- Dutch

Profile

A results-driven Principal Consultant with 5 years of experience in providing strategic guidance and innovative solutions to a diverse clientele. Proven expertise in leading cross-functional teams, managing complex projects, and driving business growth. Adept at building strong client relationships and delivering high-quality results within tight deadlines. Proficient in data analysis, process improvement, and change management.

Employment History

Principal Consultant at Gartner Inc., CT

- May 2023 - Present
- Led a successful digital transformation project for a major client, resulting in a 25% increase in operational efficiency and generating \$10 million in annual cost savings.
 - Managed a team of 10 consultants to develop and implement a comprehensive cybersecurity strategy for a large financial institution, reducing security breaches by 40% and protecting sensitive data for over 2 million customers.
 - Secured a \$5 million contract with a Fortune 500 company to provide strategic IT consulting services, leading to a long-term partnership and contributing significantly to Gartner Inc.'s annual revenue growth.

Associate Principal Consultant at Infosys Limited, CT

- Aug 2018 - Mar 2023
- Led a team of 15 consultants to successfully implement a digital transformation project for a major client, resulting in a 35% increase in operational efficiency and generating \$2 million in annual savings.
 - Managed a \$5 million budget for a large-scale IT infrastructure project, ensuring on-time completion and reducing overall costs by 10% through strategic resource allocation and vendor negotiations.
 - Developed and executed a comprehensive data analytics strategy for a financial services client, leading to a 20% increase in customer retention and a 15% growth in revenue within the first year of implementation.
 - Mentored and trained a team of junior consultants, with 90% of them receiving promotions or significant role expansions within two years, contributing to a 25% increase in team productivity.

Certificates

Certified Management Consultant (CMC)

Aug 2021

Project Management Professional (PMP)

Mar 2020

Memberships