Ruth Catella

Procurement Manager

✉ ruth.catella@gmail.com
📞 (187) 170-1981
📍 123 Maple Street, Detroit, MI 48226

Profile

A results-driven Procurement Manager with 5 years of experience in optimizing procurement processes, reducing costs, and improving supplier relationships. Adept at strategic sourcing, contract negotiation, and risk management, with a proven track record of delivering significant cost savings and process improvements. Strong analytical and communication skills, with the ability to collaborate cross-functionally and drive operational excellence.

Employment History

Procurement Manager at Ford Motor Company, MI
May 2023 - Present

- Successfully negotiated and secured contracts with over 50 suppliers, resulting in a 15% reduction in material costs and saving Ford Motor Company $10 million annually.
- Streamlined procurement processes by implementing an automated system that reduced order processing time by 30%, improving efficiency and reducing lead times for critical parts.
- Developed and executed a comprehensive supplier performance management program, leading to a 20% improvement in supplier delivery times and a 10% increase in overall supplier quality ratings.

Assistant Procurement Manager at General Motors, MI
Sep 2018 - Mar 2023

- Successfully negotiated and secured contracts with 50+ suppliers, resulting in an annual cost savings of $5 million for General Motors in MI.
- Implemented a comprehensive procurement strategy that streamlined processes, increased efficiency by 35%, and reduced purchasing lead times by 20%.
- Developed and maintained strong relationships with key suppliers, leading to a 15% improvement in on-time delivery performance and a reduction in supply chain disruptions.

Certificates

Certified Professional in Supply Management (CPSM)
Nov 2021

Certified Procurement Professional (CPP)
Sep 2020

Memberships

Education

Bachelor of Business Administration in Supply Chain Management at Michigan State University, East Lansing, MI
Sep 2013 - May 2018

Relevant Coursework: Operations Management, Logistics, Procurement, Inventory Control, Production Planning, Warehouse Management, Transportation, Demand Forecasting, Supply Chain Analytics, and Global Supply Chain Strategy.

Links

linkedin.com/in/ruthcatella

Skills

Negotiation

Forecasting

Risk assessment

Supplier management

Contract drafting

Cost analysis

Inventory control

Languages

English

Arabic