

Mikalia Decaro

Produce Manager

Profile

Results-driven Produce Manager with 2 years of experience in overseeing and optimizing produce department operations. Demonstrated expertise in inventory management, quality control, and merchandising, with a strong commitment to customer satisfaction. Proven ability to train and lead teams in achieving sales targets, reducing waste, and maintaining a clean and safe environment. Seeking opportunities to leverage skills and knowledge to drive growth and improve profitability in a dynamic retail setting.

Employment History

Produce Manager at Hannaford Supermarkets, ME

Apr 2023 - Present

- Successfully increased produce sales by 18% within the first year of management by implementing innovative merchandising strategies and optimizing product assortment at Hannaford Supermarkets, ME.
- Reduced spoilage rates by 25% through effective inventory management, regular quality checks, and staff training on proper handling and storage of produce at Hannaford Supermarkets, ME.
- Achieved a 95% customer satisfaction rating in the produce department by consistently maintaining high standards of freshness, quality, and presentation while addressing customer inquiries and concerns promptly at Hannaford Supermarkets, ME.
- Streamlined department operations and reduced labor costs by 15% through the implementation of efficient scheduling, task delegation, and cross-training of employees at Hannaford Supermarkets, ME.

Assistant Produce Manager at Shaw's Supermarkets, ME

Aug 2021 - Mar 2023

- Successfully increased produce sales by 15% within the first year of management by implementing effective merchandising strategies and optimizing product displays at Shaw's Supermarkets in Maine.
- Streamlined the inventory management process, resulting in a 20% reduction in produce waste and saving the store \$10,000 annually in costs associated with spoilage and disposal.
- Led a team of 5 employees to consistently achieve the highest customer satisfaction ratings among all departments in the store, with a 98% positive feedback score on customer surveys.

Certificates

Produce Safety Alliance (PSA) Grower Training Certificate

Apr 2022

Hazard Analysis and Critical Control Points (HACCP) Certification

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📍 123 Maple Street, Portland, ME 04101

Education

Associate of Applied Science in Agriculture Business Management at University of Maine, Orono, ME

Aug 2016 - May 2021

Relevant Coursework: Agricultural Economics, Marketing and Sales, Farm Management, Agribusiness Accounting, Crop and Livestock Production, Agricultural Finance, and Sustainable Agriculture Practices.

Links

[linkedin.com/in/mikaliadecaro](https://www.linkedin.com/in/mikaliadecaro)

Skills

Inventory management

Quality control

Staff supervision

Customer service

Merchandising techniques

Waste reduction

Product knowledge

Languages

English

French