Tinamaria Demyanovich

Property Specialist

Dedicated Property Specialist with 1 year of experience in managing residential properties, delivering exceptional customer service, and driving occupancy rates. Demonstrates strong knowledge of property management principles and practices, coupled with excellent communication and organizational skills. Adept at fostering positive tenant relationships, handling maintenance issues, and ensuring compliance with industry regulations. Committed to maximizing property value and enhancing tenant satisfaction.

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123 Silver Lane, Las Vegas, NV 📀 89101

Education

Bachelor of Science in Real Estate Management at University of Nevada, Las Vegas

Aug 2018 - May 2022

Relevant Coursework: Real Estate Principles, Property Management, Real Estate Finance, Real Estate Appraisal, Real Estate Law, Real Estate Investment, Land Use Planning, Real Estate Marketing, and Commercial Real Estate Development.

Links

linkedin.com/in/tinamariademyanovich

Skills

Appraisal

Negotiation

MLS Navigation

Zillow Mastery

Staging Expertise

Real Estate Law Knowledge

Marketing Strategy

Employment History

Property Specialist at Nevada Realty Solutions, NV

Apr 2023 - Present

- Successfully managed a portfolio of over 150 properties, ensuring timely rent collection, maintenance, and tenant satisfaction, resulting in a 98% occupancy rate and a 10% increase in rental income for the company.
- Streamlined property management processes by implementing a new software system, reducing administrative tasks by 30% and increasing overall efficiency within the department.
- Successfully negotiated and closed 20 property sales deals within a year, generating a total revenue of \$4 million and exceeding the annual sales target by 15%.
- Developed and executed a marketing strategy that increased property showings by 25%, leading to a 20% increase in signed leases and contributing to a company-wide revenue growth of 8%.

Assistant Property Specialist at Coldwell Banker Premier Realty, NV

Sep 2022 - Feb 2023

- Successfully managed a portfolio of over 150 properties, maintaining a 98% occupancy rate and increasing annual revenue by 15%.
- Streamlined the tenant application process, reducing turnaround time by 25% and resulting in a 10% increase in new tenant acquisitions.
- Implemented cost-saving measures for property maintenance, saving the company \$50,000 annually while maintaining high-quality standards and tenant satisfaction.

Certificates

Certified Property Manager (CPM) Oct 2021

Accredited Residential Manager (ARM) Mar 2020

Memberships