

Ayana Chaca

Real Estate Attorney

Profile

A diligent Real Estate Attorney with 4 years of experience in providing comprehensive legal guidance on property transactions, land use, and zoning matters. Proficient in drafting real estate contracts, conducting title examinations, and managing negotiations for both commercial and residential properties. Skilled in facilitating smooth closings and mitigating potential disputes, while ensuring clients' best interests are protected. Adept at staying current with industry regulations and trends to provide well-informed counsel.

Employment History

Real Estate Attorney at Porges, Hamlin, Knowles & Prouty, P.A., FL

Mar 2023 - Present

- Successfully negotiated and closed a \$50 million commercial real estate transaction involving a retail shopping center, resulting in a significant profit for the client and the addition of a high-profile property to their portfolio.
- Conducted comprehensive due diligence for a \$30 million residential development project, identifying potential legal risks and ensuring compliance with all relevant regulations, ultimately saving the client from potential costly litigation.
- Represented a major Florida-based developer in the acquisition, financing, and development of a \$20 million mixed-use property, effectively streamlining the legal process and ensuring timely completion of the project.

Associate Real Estate Attorney at Law Offices of Larry E. Bray, P.A., FL

Sep 2019 - Feb 2023

- Successfully negotiated and closed a \$15 million commercial real estate transaction for a high-profile retail client, resulting in a 10% increase in their property portfolio and a significant boost to the firm's annual revenue.
- Conducted thorough due diligence for a complex land acquisition project worth \$8 million, ensuring the client's interests were protected and ultimately saving them from potential legal disputes and financial losses.
- Streamlined the firm's real estate contract review process by implementing new technology and best practices, reducing turnaround time by 20% and increasing client satisfaction rates by 15%.

Education

Juris Doctor with a concentration in Real Estate Law at University of Miami School of Law, Coral Gables, FL

Aug 2015 - May 2019

Details

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Links

[linkedin.com/in/ayanachaca](https://www.linkedin.com/in/ayanachaca)

Skills

Negotiation

Contract drafting

Title examination

Zoning compliance

Property due diligence

Litigation expertise

Tax law proficiency

Languages

English

Spanish

Hobbies

Collecting vintage real estate advertisements

Restoring historic homes

Attending local zoning and planning meetings for educational purposes