

Marcina Russman

Recruiter

Profile

Details

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(517) 022-9205

123 Oak Street, Little Rock, AR 72201

Results-oriented Recruiter with 1 year of experience in providing exceptional talent acquisition services for diverse industries. Proficient in using innovative sourcing techniques, building strong candidate relationships, and efficiently filling open positions. Demonstrated ability to excel in fast-paced environments and communicate effectively with both clients and candidates. Committed to delivering high-quality talent for organizational success.

Employment History

Recruiter at Arkansas Professional Staffing, AR

Mar 2023 - Present

- Successfully placed over 200 candidates in permanent positions within a year, exceeding company targets by 25% and contributing to a 30% increase in overall revenue for Arkansas Professional Staffing.
- Established and maintained relationships with over 50 local businesses, leading to a 40% increase in new client acquisition and a 35% increase in repeat business.
- Implemented an improved candidate screening process that resulted in a 20% decrease in time-to-fill rates, enabling the company to fill open positions more efficiently and meet client needs more effectively.
- Developed and led a series of training workshops for new recruiters, resulting in a 15% increase in team productivity and a 10% improvement in overall client satisfaction ratings.

Associate Recruiter at Career Staffing Services, AR

Jul 2022 - Jan 2023

- Successfully filled 50 job openings within a 3-month period, exceeding the company's quarterly target by 20% and contributing to a 15% increase in overall revenue for Career Staffing Services, AR.
- Implemented a new candidate sourcing strategy that led to a 30% reduction in time-to-hire, resulting in shorter vacancy periods and increased client satisfaction rates.
- Developed and maintained strong relationships with over 100 local businesses, leading to a 25% increase in repeat business and securing Career Staffing Services, AR as a preferred recruitment partner in the area.

Education

Bachelor of Business Administration in Human Resources Management at University of Arkansas, Fayetteville, AR

Aug 2018 - May 2022

Relevant Coursework: Organizational Behavior, Recruitment and Selection, Training and Development, Compensation and Benefits,