

Flois Esposito

Recruitment Manager

✉ flois.esposito@gmail.com
☎ (574) 199-5678
📍 1234 Maple St, Milwaukee, WI 53202

EDUCATION

Bachelor of Arts in Human Resources Management at University of Wisconsin-Madison

Aug 2014 - May 2018
Relevant Coursework: Organizational Behavior, Compensation and Benefits, Human Resource Information Systems, Training and Development, Employment Law, Conflict Resolution, Workforce Planning, and Performance Management.

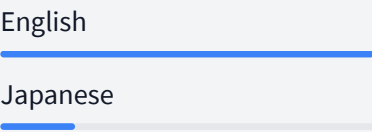
LINKS

[linkedin.com/in/floisesposito](https://www.linkedin.com/in/floisesposito)

SKILLS



LANGUAGES



HOBBIES

Organizing social events
Photography

PROFILE

A dedicated Recruitment Manager with 5 years of experience in leading full-cycle talent acquisition processes, managing diverse teams, and implementing data-driven strategies to attract, select, and retain top talent. Proven success in developing strong partnerships with stakeholders, streamlining recruitment processes, and leveraging industry trends to drive continuous improvement. Skilled in utilizing various recruitment platforms and tools to source high-quality candidates and ensure a competitive edge in the job market. Adept at fostering a positive and inclusive work environment to boost employee engagement and satisfaction.

EMPLOYMENT HISTORY

- Recruitment Manager at Aerotek, WI**
Feb 2023 - Present
 - Successfully exceeded annual hiring target by 35% in 2019, recruiting over 500 highly skilled candidates for various positions within Aerotek and client companies across Wisconsin.
 - Implemented a new applicant tracking system that increased efficiency in the recruitment process by 25%, leading to a significant reduction in time-to-hire from 45 days to just 30 days on average.
 - Developed and executed a comprehensive employer branding strategy, resulting in a 50% increase in inbound applications and a 40% reduction in cost-per-hire in 2020.
 - Spearheaded a partnership with local universities and technical colleges, establishing a successful internship program that led to the hiring of 20 full-time employees and a 15% increase in overall employee retention within the company.
- Assistant Recruitment Manager at Robert Half, WI**
Aug 2018 - Dec 2022
 - Successfully streamlined the recruitment process by implementing an applicant tracking system (ATS), resulting in a 25% reduction in time-to-hire and a 15% increase in overall recruitment efficiency.
 - Exceeded annual recruitment targets by 30%, placing over 150 highly qualified candidates in various positions throughout the organization, contributing to a 10% increase in company revenue.
 - Developed and executed a comprehensive social media recruitment strategy that increased candidate engagement by 40% and attracted over 50 top-tier candidates within six months.

CERTIFICATES

- Society for Human Resource Management Certified Professional (SHRM-CP)**
Jan 2022
- Talent Acquisition Specialist Certification (TASC)**
Dec 2020

MEMBERSHIPS