

LYNNEA NUECHTERLEIN

Regional Manager

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PROFILE

A results-driven Regional Manager with 5 years of experience in overseeing business operations, driving sales growth, and leading high-performing teams across multiple locations. Adept at identifying market trends and implementing effective strategies to optimize profitability while ensuring exceptional customer service. Proven track record of exceeding performance targets and building strong relationships with key stakeholders. Excellent communication, problem-solving, and analytical skills with a strong focus on continuous improvement and organizational success.

LINKS

[linkedin.com/in/lynneanuechterlein](https://www.linkedin.com/in/lynneanuechterlein)

SKILLS

- Salesforce proficiency
- Budgeting expertise
- Team leadership
- Conflict resolution
- Market analysis
- Strategic planning
- Microsoft Office mastery

LANGUAGES

- English
- Indonesian

EMPLOYMENT HISTORY

- Regional Manager at Walgreens Boots Alliance, IL**
Mar 2023 - Present
 - Achieved a 15% increase in sales revenue across 50 stores in the region, by implementing targeted marketing campaigns and optimizing store layouts to enhance customer experience.
 - Reduced staff turnover rate by 25% within one year, through the development and execution of comprehensive employee training programs, resulting in higher employee satisfaction and improved overall store performance.
 - Successfully opened 10 new store locations within the assigned region, leading to a 12% expansion of the company's market share and an additional \$5 million in annual revenue.
- Assistant Regional Manager at PepsiCo, IL**
Aug 2018 - Jan 2023
 - Successfully increased regional sales by 15% within one year, resulting in over \$3 million additional revenue for PepsiCo in the Illinois market.
 - Implemented a new inventory management system to streamline warehouse operations, leading to a 25% reduction in product wastage and saving the company an estimated \$1.2 million annually.
 - Led a team of 20 sales representatives and achieved a 95% employee retention rate, significantly reducing recruitment and training costs while maintaining high levels of productivity and employee satisfaction.

EDUCATION

Bachelor of Business Administration in Management at DePaul University, Chicago, IL
Sep 2014 - May 2018
Relevant Coursework: Business Strategy, Operations Management, Financial Accounting, Marketing Principles, Organizational Behavior, Human Resource Management, Managerial Economics, Business Statistics, and Project Management.

CERTIFICATES

- Certified Professional in Supply Management (CPSM)**
Jul 2021
- Project Management Professional (PMP)**
Dec 2019