Rozalyn Lillpop Rental Agent

Employment History

Profile

Details

<u>rozalyn.lillpop@gmail.com</u> (117) 126-2420 123 Maple Street, Salt Lake City, UT 84101

Enthusiastic Rental Agent with 1 year of experience in providing exceptional customer service and property management. Proficient in matching clients with suitable rental properties, negotiating lease terms, and addressing tenant concerns. Strong communication and interpersonal skills, with a proven ability to establish trusting relationships with both property owners and tenants. Eager to contribute to a dynamic real estate team and enhance portfolio performance.

Rental Agent at Utah Key Real Estate, UT

Mar 2023 - Present

- Successfully rented out 98% of available properties within the first month of listing, resulting in a high occupancy rate and increased revenue for Utah Key Real Estate.
- Exceeded rental targets by 25% in 2019, securing over 200 leases and generating over \$1.5 million in rental income for property owners.
- Implemented an effective marketing strategy, which led to a 30% increase in online inquiries and a 15% increase in property viewings, ultimately contributing to higher rental rates.
- Streamlined the tenant screening process, reducing the average time to find qualified renters by 20%, resulting in faster turnover and improved client satisfaction.

Assistant Rental Agent at Wasatch Front Property Management, UT Aug 2022 - Jan 2023

- Successfully increased the company's rental property portfolio by 25% within the first year, resulting in a significant boost in revenue for Wasatch Front Property Management.
- Efficiently processed over 300 rental applications in a six-month period, achieving a 98% occupancy rate for all managed properties and surpassing the company's target of 95%.
- Implemented a streamlined tenant screening process that reduced application processing time by 40%, allowing the team to focus on other essential tasks and improving overall productivity.

Education

Associate of Applied Science in Real Estate Management at Salt Lake Community College, Salt Lake City, UT

Aug 2018 - May 2022

Relevant Coursework: Property Management, Real Estate Law, Real Estate Finance, Real Estate Appraisal, Real Estate Marketing, Real Estate Investment Analysis, Building Systems, and Land Use Planning.