

# Vernon Aster

## Retail Assistant

Dedicated Retail Assistant with 1 year of experience providing exceptional customer service and support in fast-paced retail environments. Skilled in product merchandising, inventory management, and cashier operations. Proven ability to multitask and adapt to evolving situations, while maintaining a positive attitude and strong work ethic. Committed to enhancing the shopping experience for customers and contributing to team success.

[vernon.aster@gmail.com](mailto:vernon.aster@gmail.com) 

(404) 745-0856 

123 Magnolia Lane, Charleston,   
SC 29407

### Education

**Diploma in Retail Management at Coastal Carolina University, Conway, SC**

Sep 2018 - May 2022

Relevant Coursework: Retail Operations, Sales and Marketing, Merchandising, Inventory Management, Retail Finance and Accounting, Human Resources, Customer Service, and Retail Technology.

### Links

[linkedin.com/in/vernonaster](https://www.linkedin.com/in/vernonaster)

### Skills

Cash Handling



Inventory Management



Customer Service



Visual Merchandising



POS Operation



Loss Prevention



Product Knowledge



### Languages

## Employment History

### Retail Assistant at Walmart, SC

Mar 2023 - Present

- Achieved a 20% increase in sales within the first quarter by effectively implementing new product display strategies and providing excellent customer service.
- Successfully managed a team of 10 associates during the holiday season, leading to a 15% increase in overall store efficiency and a 25% reduction in customer wait times.
- Received the "Associate of the Month" award twice in one year for consistently maintaining the highest customer satisfaction scores in the store and exceeding sales targets.
- Streamlined inventory management processes, resulting in a 30% reduction in stock discrepancies and a 10% improvement in product availability for customers.

### Sales Associate at Publix Super Markets, SC

Sep 2022 - Feb 2023

- Achieved a record-breaking sales increase of 35% within the first quarter of 2020, contributing to the highest revenue growth in the store's history.
- Successfully upsold premium products and services, resulting in an additional \$50,000 in annual revenue for Publix Super Markets in South Carolina.
- Consistently maintained a customer satisfaction rating of 95% or higher during my tenure, leading to an increased customer retention rate of 20%.

## Certificates

### Certified Retail Sales Associate (CRSA)

Nov 2021

### Certified Customer Service Professional (CCSP)

Apr 2020

## Memberships

National Retail Federation (NRF)

Retail Industry Leaders Association (RILA)