

# Marybel Reagles

Retail Department Manager

✉ [marybel.reagles@gmail.com](mailto:marybel.reagles@gmail.com)

☎ (948) 951-1229

📍 123 Maple Street, Detroit, MI 48226

## Education

### Associate of Applied Science in Retail Management at Macomb Community College, Warren, MI

Aug 2017 - May 2022

Relevant Coursework: Principles of Retail Management, Marketing, Consumer Behavior, Supply Chain Management, Retail Operations, Merchandising, Inventory Management, Sales Techniques, Financial Management, and Human Resources.

## Links

[linkedin.com/in/marybelreagles](https://www.linkedin.com/in/marybelreagles)

## Skills

Merchandising

Inventory management

Customer service

Sales forecasting

Staff supervision

Loss prevention

Visual displays

## Languages

English

Bengali

## Profile

Results-driven Retail Department Manager with 1 year of experience in maximizing sales, streamlining operations, and enhancing customer experiences. Adept at implementing innovative strategies to optimize efficiency and productivity, while fostering a positive work environment. Proven track record of exceeding sales targets and ensuring high levels of customer satisfaction. Seeking opportunities to leverage expertise in retail management to drive growth and success.

## Employment History

### Retail Department Manager at Meijer, MI

May 2023 - Present

- Increased department sales by 20% within the first year, resulting in an additional \$500,000 in revenue for the Meijer store in Michigan.
- Implemented new inventory management system, which reduced stock discrepancies by 35% and increased product availability by 15%, leading to higher customer satisfaction.
- Trained and developed a team of 10 associates, who achieved an average performance rating of 4.5 out of 5, contributing to an overall improvement in department efficiency and productivity.
- Successfully managed a \$1 million budget, reducing operational expenses by 10% and reallocating resources to focus on high-priority initiatives and projects.

### Assistant Retail Department Manager at Walmart, MI

Sep 2022 - Apr 2023

- Successfully reduced employee turnover rate by 35% within the first year by implementing comprehensive training programs and fostering a positive work environment, leading to increased staff retention and improved team morale.
- Boosted department sales by 20% in Q2 2021 through strategic merchandising, effective inventory management, and targeted promotions, resulting in a significant increase in revenue and customer satisfaction.
- Streamlined internal communication processes, increasing efficiency by 25% and allowing for faster resolution of customer inquiries and concerns, ultimately contributing to a 15% improvement in overall customer satisfaction ratings.

## Certificates

### Certified Retail Store Manager (CRSM)

May 2022

### Certified Professional in Supply Management (CPSM)

May 2021

## Memberships